

new horizons

EMPOWERING INDIVIDUALS, FULFILLING DREAMS

2012 ANNUAL REPORT



EMPOWERING INDIVIDUALS, FULFILLING DREAMS

A message to the Community from the Chairman of the Board and CEO





Dear Friends and Supporters,

For nearly sixty years New Horizons has been proud to say we empower individuals with special needs, helping them to fulfill their dreams. And today, with more than 1,000 people served annually, we are more committed than ever to our mission.

New Horizons continues to adapt to meet the evolving needs of a growing and changing population of people with intellectual challenges. This past year we experienced several important developments within our agency. Our name was officially changed to **New Horizons: Serving Individuals with Special Needs**; our board's bylaws were updated in order to expand its inclusion and resources, and the agency's Articles of Incorporation now state that we serve individuals with developmental disabilities. All of this was done during a year in which we received a 3 year accreditation (the highest level) from the Commission of Accreditation of Rehabilitation Facilities, also known as CARF.

We have increased services to individuals with autism, are building additional classrooms for multiply-challenged individuals, and constructing a home for those with Down syndrome who are experiencing early onset of dementia. Through our partnerships with businesses, community leaders and generous supporters, we are growing our programs and services while we look towards the future.

We hope you take pride in what you see within the pages of this report. Your support, involvement and kindness have made these successes possible! It is with your help that New Horizons' commitment to people with special needs continues to flourish and give them the opportunity to fulfill their dreams.

On behalf of New Horizons Board of Directors, volunteers and staff, thank you!

Gene Siciliano
Chairman of the Board

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Cynthia Sewell
Chief Executive Officer

OUR MISSION

New Horizons empowers individuals with developmental disabilities to fulfill their dreams.

Through partnerships, community education and advocacy, we create a brighter future in which our clients are accepted by, participate in and add value to the community.



www.newhorizons-sfv.org



@newhorizonssfv



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OUR VISION STATEMENT

We envision a brighter world in which individuals with developmental disabilities are:

- Valued for their strengths and their challenges, their courage and their joy.
- When each person is afforded compassion and dignity, rights and opportunities as equal members of the community.
- And where our partnerships, community education, and advocacy have eliminated the difference between the culture of caring we provide at New Horizons and the quality of acceptance and caring provided by the community.

2012 BOARD OF DIRECTORS

OFFICERS

Gene Siciliano

John D. Bunzel Chairman-Elect

Spero Bowman Vice Chairman

Roc Caldarone Treasurer

John Bungee Secretary

Stan Bryant
Past Chairman

Cynthia Sewell Chief Executive Officer

DIRECTORS

Fred Aboody Lawrence H. Diamond Mitchell Englander Joyce Feucht-Haviar Mary K. Fischer Stuart Jaffe **Burt Margulis** Ken Miles James Porter Sister Colleen Settles **Ernie Smith** Stuart Steinberg Mark Studner Chris Ward Gary Washburn Sue Weitkamp

HONORARY DIRECTORS

Paula Boland
Peggy Carr
Julie Kavner
John Lithgow
Joseph Mascolo
Julie Newmar
Charlotte Rae
William Schallert
Michael Tilson Thomas



New Horizons, is a 501(c)(3) charitable organization. Tax Id # 95-1862084

15725 Parthenia Street North Hills, CA 91343-4999 p (818) 894-9301 f (818) 894-7801

NEW HORIZONS BY THE NUMBERS 2012

6,000 HOURS OF VOLUNTEER SERVICE

1,000 CLIENTS SERVED

312XXXX

1

HIGH SCHOOL PROM

FOR THE FIRST TIME WE SENT ONE OF OUR GROUP HOMI RESIDENTS OFF TO THE PROM



108

INDIVIDUALS ENROLLED IN OUR ACHIEVEMENT CENTER VOLUNTEERS

NEW COMPANIES HIRED OUR CLIENTS

2

MAJOR GRANTS

THE LOS ANGELES METRO GRANT

TO FUND NEW HORIZONS'
GREEN LIGHT TO MOBILITY
PROJECT, WHICH WILL HELP
PROVIDE TRANSPORTATION
SERVICES AND TRAVEL
TRAINING

HUD GRANT

TO BUILD A 6-BEDROOM GROUP HOME IN RESEDA FOR THOSE WITH DOWN SYNDROME WHO DEVELOF ALZHEIMER'S.

62

CLIENTS ENROLLED IN SUPPORTED EMPLOYMENT'S PATHWAYS PROGRAM 35

CLIENTS GRADUATED FROM THE JOB CLUB PROGRAM (228)

CLIENTS IN OUR WORKSHOP

FULFILLING DREAMS

Don't be afraid of the space between your dreams and reality. If you can dream it, you can make it so.

Belva Davis



EVENT HIGHLIGHTS

Successful annual campaigns and events such as the gala, golf tournament, walk-a-thon, FRIENDS, Champions for Independence and grants make it possible for us to meet our fundraising goals. We are grateful to our clients, families and friends, volunteers, staff and board members for your efforts in helping us to raise funds each year to keep our programs strong.



SOARING TO NEW HEIGHTS GALA

More than 300 guests enjoyed New Horizons' 2012 Gala which was co-chaired by board members Ernie Smith and Mary K. Fischer, on April 19 at the Sheraton Universal. Emcee, Pat Harvey of Los Angeles CBS-2 News, interviewed various guests, clients and honorees in talk-show fashion. Mitch Gluchow of Valley Motor Center and Jonathan Murray of Bunim/Murray Productions received the *Partner for Independence Award* and the *Dignity, Love and Compassion Award* respectively. New Horizons' client Malissa Moreno performed the song *Butterfly* by Miley Cyrus, and the Brite Lites Dancers got everyone up out of their seats. With sponsors such as Julie Kavner, Galpin Motors, Fred & Sue Weitkamp, Wells Fargo, Boston Private Bank & Trust, Clay Lacy Aviation and Lifetime, New Horizons was able to "soar to new heights", successfully raising over \$150,000.



RUN/WALK ON THE HORIZONS

In its 5th year, *Walk on the Horizons* continues to gain support as it invites clients, staff, families, volunteers, vendors and members of the community to participate. If you could walk, or run, or roll, Woodley Park was the place to be in June 2012. Music, prizes and a visit from Universal Studios' "Lucy" and City Councilmember Dennis P. Zine made the day and raised \$45,000.





10TH ANNUAL GOLF TOURNAMENT

More than 100 golfers participated in this crowd-pleasing event held at the Angeles National Golf Club. On a beautiful Southern California day the course was competitive as New Horizons welcomed golfers to the event. The 10th Annual Golf Tournament was sponsored by Julie Kavner and was made successful by co-chairs Dean Daily and Nina Perry, the golf committee members, the New Horizons staff and a host of volunteers. A fun feature of the tournament was a helicopter ball drop during the cocktail hour.



NEW HORIZONS PROGRAMS RECEIVED A 3-YEAR ACCREDITATION (THE HIGHEST LEVEL POSSIBLE)

FROM THE
COMMISSION OF
ACCREDITATION OF
REHABILITATION
FACILITIES (CARF)



FRIENDS

This year, FRIENDS, an all-volunteer group started by friends and families of New Horizons, moved forward on their commitment to support the agency with fresh ideas in fundraising. Through phone-a-thons, yard sales and a fall boutique, they raised over \$14,000, and encouraged other families and friends to get involved.

REACH

Interest in the Achievement Center's REACH (Receiving Education in Adult Challenges in Habilitation) grows as it continues to offer basic adult living skills to individuals at New Horizons who may not have any other means by which to learn them. Clients and their families continue to be presented with a host of topics, such as safety and consumer rights. The goal is to enable them to be more independent and knowledgeable when it comes to community resources. Praised by Regional Centers and now attended by those outside of the New Horizons community, this year the program offered a number of successful presentations in voter rights, citizenship, volunteerism, and ways to access free community resources.

EIGHT NEW EMPLOYEE PARTNERSHIPS

TARZANA MEDICAL CENTER

GT WATER WALGREENS

OFFICE DEPOT

SIZZLER

ARBY'S

CHILI'S

SMART & FINAL

200+

NUMBER OF CLIENTS SERVED BY SUPPORTED EMPLOYMENT & PATHWAYS PROGRAMS

PROGRAM HIGHLIGHTS



SUPPORTED EMPLOYMENT AND PATHWAYS

Within these two community employment programs New Horizons experienced real growth as we now serve over 200 clients employed in over 120 different community locations. We increased our employment placement partnerships by adding Tarzana Medical Center, GT Water, Walgreens, Office Depot, Sizzler, Arby's, Chili's and Smart & Final to our list of employers. Once again, our people excelled on the job sites, receiving several recognition awards along the way.

The **Job Club** training program graduated a total of 48 students from Mission College and Pierce College in ceremonies held both on and off New Horizons' campus. And our **Pathways** transition program continues to flourish through its own distinct partnerships with Tarzana Medical Center, Jon's Marketplace, Kohl's, Cal State Northridge, and Family Resource Center. Fifty-six clients enrolled and graduated, readying themselves for community employment.



WORKSHOP

Contracting for nearly \$2 million in packaging, fulfillment and shipping services, this year the Workshop improved its inventory and bidding procedures to better serve its customers and ensure ongoing work for our clients with developmental disabilities. By continuing to deliver excellent service to such vendors as "Three Lollies" we remain among the largest activity work sites within the North Los Angeles County Regional Center area.

FULFILLING DREAMS

A dream doesn't become reality through magic; it takes sweat, determination and hard work.

Colin Powell





ACHIEVEMENT CENTER

During the year, people with more severe self-help and behavioral challenges reached out to New Horizons, resulting in the Achievement Center's enrollment of more than 100 clients. As New Horizons reviewed its offering of educational classes, cooking lessons, art projects, computer classes, and volunteer projects in the community to its growing population, it became clear that additional space was needed. In 2012 plans were made to expand the Achievement Center by building 4 new classrooms and new office spaces with the help of funding provided by the Community Development Block Grant (CDBG). Support from Los Angeles council member Mitch Englander and his staff made it possible to start plans for developing more programs to serve individuals with special needs.

Some of the Achievement Center's most notable accomplishments came as a result of working with other New Horizons programs. A half-day program where eligible clients could spend time in the Workshop as well as in the classroom was established. Falling under the category of "milestone," the Achievement Center hired three Supported Employment clients as full-time and substitute instructors/staff.



RESIDENTIAL LIVING SERVICES AND PROGRAMS

Once again New Horizons' 12 residential facilities received successful certification and licensing with five facilities receiving perfect reviews with no recommendations for improvement. This, along with an \$804,000 HUD grant for building New Horizons 13th residential facility – a home for those with Down's syndrome who have developed Alzheimer's/Dementia – was reason to celebrate. While building new houses is a great way to expand our Residential Living services and programs, New Horizons believes it also important to upgrade and maintain our existing properties. This year we remodeled living areas, kitchens and bathrooms in some of our older homes.



EMPOWER INDIVIDUALS

What lies behind us and what lies before us are small matters compared to what lies within us.

Ralph Waldo Emerson





SUPPORTED LIVING SERVICES

In offering Supported Living Services to individuals with developmental disabilities New Horizons has been recognized for its exceptional work with individuals who wish to live on their own by becoming vendorized with the West Side Regional Center. The program continues to grow as does its reputation for providing quality support.



SAM'S CAFE

This year Sam's Café was restructured with a mission to continue hiring our client employees in an effort to train them in kitchen services while providing snacks and lunches to individuals on campus as well as in the community. Equipped with a new sound system and video package, as a meeting place and banquet facility, Sam's Café continued to host wedding receptions, quinceaneras, holiday parties, and service club and community meetings. All this as our clients enjoyed monthly Friday night client dances held in Sam's Café, and Sam's Cookies remained a delicious in demand favorite.

NEW HORIZONS LEADERSHIP

Cynthia Sewell

Chief Executive Officer csewell@newhorizons-sfv.org

Diane Thorsell

Chief Financial Officer

Royce Siggard

Chief Operating Officer rsiggard@newhorizons-sfv.org

Holly Rasey Vice President of Development & Marketing hrasey@newhorizons-sfv.org

Human Resources Manager

Roschell Ashley
Director of Residential Services rashley@newhorizons-sfv.org

Anna Eskandarian

Director of Employment Services aeskandarian@newhorizons-sfv.org

Esteban Estrada Director of Work Services eestrada@newhorizons-sfv.org

Doug PascoverDirector of Community Living Services

Gav Wane

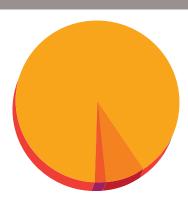
vices gwane@newhorizons-sfv.org

Aida Velasco Sam's Cafe Administrator avelasco@newhorizons-sfv.org

Communications Manager Idowner@newhorizons-sfv.org

Judi Pennella

Development Manager



FUNCTIONAL EXPENSES

Program Services Management & General 10% Fundraising 4%

NSOLIDATED STATEMENT OF ACTIVIT

For the Year Ended June 30, 2012

Revenue, Gains and Support

Tuition and fees Workshop projects Contributions and grants Rents Food services Proceeds of fundraising events, net of direct costs of \$82,553	\$ 8,414,411 1,839,949 448,227 514,998 337,740 188,337
112112	
Food services	337,740
Proceeds of fundraising events, net of direct costs of \$82,553	188,337
Contributed goods and services	101,746
Miscellaneous	90,850
Interest and dividends	37,856
Unrealized and unrealized net losses on investments	(22,165)
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Functional Expenses

Total Support

Program services	10,153,685
Management and general	1,224,034
Fundraising	325,062
Total Expenses	11,702,781
Changes in Net Assets	249,168
Net Assets, beginning of year	8,331,430
Net Assets, end of year	\$ 8,580,598

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASSETS

Current Assets	
Cash and cash equivalents	\$ 1,332,341
Investments	1,082,529
Accounts receivable, net	1,764,506
Prepaid deposits and other current assets	31,132
·	\$ 4,210,508
Endowment Investments	1,663,209
Restricted Deposits and Funded Reserves	170,736
Property and equipment, net	4,922,249
Total Assets	\$ 10.966.702

Liabilities and Net Assets

Current Liabilities

Total Liabilities

Current portion of notes payable	\$ 61,436
Accounts payable and accrued expenses	1,334,383
Deferred revenue	83,640
Line of credit	299,042
	\$ 1,788,501
Long-Term Liabilities	

COMMITMENTS AND CONTINGENCIES (Notes 5, 11 and 12) Net Assets Unrestricted

Notes payable, net of current portion

General	2,877,732
Investments in land and buildings	4,039,657
Board-designated endowment	601,109
	\$ 7,518,498
ermanently Restricted	1.062.100

Permanently Restricted **Total Net Assets** \$8,580,598

\$ 10,966,702

607,603

2,386,104

11,951,949

EMPOWERING INDIVIDUALS, FULFILLING DREAMS

Thank You To Our Generous Supporters

\$25,000 and above

The Ahmanson Foundation

Ms. Peggy Carr

Ms. Julie Kavner

The Rose Hills Foundation

\$10,000-\$24,999

Anheuser-Busch, Inc.

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The Vons Foundation

Mr. & Mrs. Fred Weitkamp

\$5,000-\$9,999

Anonymous

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dation

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Van Nuys Airport Industrial Center

\$2,500-\$4,999

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The Charitable Foundation

Mr. & Mrs. Martin Farkas

Flannery, Inc.

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Ms. Lilli Diamond

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Ms. Eileen Fass

Mr. & Mrs. Jerry Fischer

Mr. & Mrs. Sol Galper

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Mr. & Mrs. Steve Greenberg

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Mr. & Mrs. Stuart

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Mr. & Mrs. Harry Wald

World Unity Organization

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Mr. & Mrs. Michael Cantrill

Mr. & Mrs. Greg Connole

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Mr. & Mrs. Craig Diamond

Dr. & Mrs. Andrew D. Dixon

Mr. James Ezell Jr.



FULFILLING DREAMS

I can do things you cannot, you can do things I cannot; together we can do great things.

Mother Teresa

Mr. Fred Fisher

Mr. Scott Freeman

Ms. Shohreh Karimzadeh

Knesset B'Nai B'rith

L.A. County Board of Supervisors

Mr. & Mrs. Francisco

Ledezma Mr. & Mrs. Eric Lindquist

Mercury Insurance

Mr. & Mrs. Pat Modugno

Mr. & Mrs. Sheldon Morick

Mr. and Mrs. Peter Nelson

North Los Angeles County

Regional Center

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Mr. & Mrs. Stuart Silverman

Ms. Jacqueline Stanford

Ms. Yunna Stein

Stern, Kory, Sreden & Morgan

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Mr. & Mrs. John Weitkamp

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\$250-\$499

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Utter McKinley

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Mrs. Rose Weiss

Mr. and Mrs. Brian K. Wolf

Mr. & Mrs. Craig Wolfson

Woodland Hills Woman's Club

Ms. Christine Zurowski



SERVING INDIVIDUALS WITH SPECIAL NEEDS

EMPOWERING INDIVIDUALS FULFILLING DREAMS





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