



new horizons

60TH ANNIVERSARY

Serving Individuals with Special Needs

2013 ANNUAL REPORT



Journey On...

A MESSAGE TO THE COMMUNITY FROM THE CHAIRMAN OF THE BOARD AND CEO

Dear Friends and Supporters,

Since our start in 1954 New Horizons has compassionately worked to brighten the lives of individuals with special needs. As we enter into our 60th year, on behalf of the more than 1,000 clients we serve annually, it is our delight to share with you the agency's successes which occurred during our 2013 fiscal year.

This year's annual report continues to tell our story, giving further evidence that while we grow in numbers served, we also evolve into a place that our founding families dreamed of for their children and the community.

Our **Supported Employment Program** expanded the Pathways training work program to include Vons, Kohl's, CSU Northridge, Jons Marketplace and Tarzana Medical Center. It is now our largest agency program, placing nearly 250 clients in paying jobs at more than 100 different community businesses. The **Achievement Center** increased the number of clients in the day program to 124 participants who continue to acquire skills for their daily lives. The **Workshop** solidified its role as being

an on-campus employment training center for our clients by adding several new customers. New Horizons' **Residential and Community Living Services** programs continued to grow. Staff who support individuals with special needs living in their own homes and in New Horizons' group homes received recognition, while our residential houses once again received exemplary feedback from our licensing agencies. **Sam's Café** obtained a much needed make-over in order to become a great venue for banquet and meeting rentals. All of this, with some very successful fundraising events, and 2013 was quite a year for New Horizons. But it doesn't stop there.

We are happy to share with you how we will expand our client services in order to reach the community in even greater ways. In launching our new **Green Light to Mobility** program we will train 1,000 individuals with special needs and others to utilize public transportation within the San Fernando Valley and City of Santa Clarita. We will construct a **Memory**

Care Group Home, our 13th group home, which will provide specialized home care for individuals with Alzheimer's and Down syndrome. Additional services for aging clients and families will include an in-home **Respite Service** program, and the conversion of one of our current group homes into a nursing facility. Plans are being made to begin a **Monarch Mobile** day program in order to serve children and adults with special needs who are unable to physically come to New Horizons or attend traditional day programs. We have also implemented a new **Direct Job Placement** program to serve individuals with Special Rehabilitation Needs.

So you see 2013 was an exceptionally good year for New Horizons. In 2014 as we celebrate our 60th Anniversary with a number of exciting events that include a 60th Celebration Party and New Horizons' first ever rock 'n' roll concert, we want to turn the focus back to you. We know that it is your support, involvement, and kindness that makes our past, present and future successes possible.

Serving People with Disabilities Since 1954

On behalf of New Horizons Board of Directors, volunteers and staff, thank you!



Gene Siciliano
Chairman of the Board



Cynthia Sewell
Chief Executive Officer





“There is no point in using the word ‘impossible’ to describe something that has clearly happened.” —Douglas Adams

Then...



PROGRAM HIGHLIGHTS

Supported Employment and Pathways

Within these two community employment programs, New Horizons now serves over 250 clients in over 100 different community businesses. Our people excelled in the workplace, receiving promotions coupled with higher pay and more responsibilities, recognition awards, and high honors. And this year we saw several of our clients graduate out of the program, becoming independent workers, relying solely on the support of their employers and co-workers.

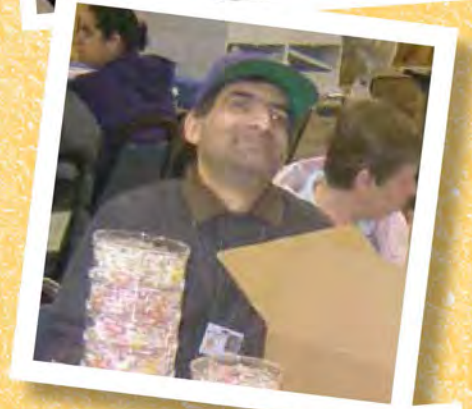
The **Job Club** training program held 42 weekly training sessions for New Horizons' clients who are eager to get job placement, and 22 weekly sessions for students attending Mission College and Pierce College. And as our **Pathways** transition program continues for clients who wish to explore the possibility of transitioning to

Supported Employment and working in the community, New Horizons was proud to add Vons, Northridge and Petco, Van Nuys to our employer list of Pathways Partners. Currently, 73 clients are enrolled in the Pathways program with 62 clients completing and graduating from it.



Workshop

While contracting more than \$1 million in packaging, fulfillment and shipping services, the Workshop's partnerships continued with such companies as Pharmavite, Precision Dynamics, Three Lollies, ResQme, HSP Toys, Providence Health Services, and Barksdale. By year end it added Designer Whey, which ships to Costco, and Impress Communications to its list of customers. These contracts steadily kept the Workshop bustling and our client trainees busy with packaging, collating, assembling, labeling, item sorting and more.



“Life gives you plenty of time to do whatever you want to do if you stay in the present moment.” —Deepak Chopra

Now...

Achievement Center

As the Achievement Center reached more than 100 clients New Horizons set its sights on expanding its classes to meet the growing need. In 2013 the Achievement Center held a ribbon cutting for its four new classrooms and new office spaces which were made possible through funding provided by the Community Development Block Grant (CDBG) and the support of Los Angeles City Councilmember Mitchell Englander and his staff. Today those classrooms are occupied by our clients who enjoy health and safety training, cooking lessons, arts and crafts, day trips, and more.



Our Achievement Center clients also went beyond the classroom in 2013. Several of our clients delivered cookies to legislatures within the community, while others received recognition at special luncheons sponsored by the Rotary Club of Greater Van Nuys.



Residential Services

In 2013 New Horizons' 12 residential homes once again received successful certification and licensing with five homes receiving perfect reviews with no recommendations for improvement. While Residential employees received certificates of recognition and honors, the program continued to make progress towards building New Horizons' 13th residential home—one for those with Down syndrome and other intellectual disabilities who acquire Alzheimer's/ Dementia. Further transforming to meet the needs of its community, Residential began developing the **Cares Program**, a respite program that will provide caregiving relief for clients living at home; pursued partnerships beneficial to our clients with such organizations as UCLA and the Alzheimer's Association; began converting one residential home to serve aging and more fragile residents; and it developed a crisis managing team for the safe management of residents

with behavioral challenges. All of this and New Horizons' Residential services and programs succeeded in providing opportunities and a quality living environment for its clients with special needs.



Community Living Services

In offering Community Living Services to individuals with special needs who wish to live independently with a small amount of crucial support or within their own homes with some necessary assistance, New Horizons continues to be recognized for its outstanding work which aids clients in living progressive, skill-building, integrated, and fulfilling lives. As evidence of this, in fiscal year 2013 two clients transitioned to living totally independently thanks to years of support given by New Horizons.



Sam's Café

Sam's Café at New Horizons experienced a makeover in 2013, thanks to a generous grant from the National Charity League. The color scheme was updated with new paint, curtains were replaced with modern window shades, and decorative lighting was added, giving a small touch of elegance to the large room. Sam's Café has also recently had video and sound equipment added to allow for professional presentations. As a banquet and meeting hall Sam's Café has become a preferred

site for social events such as weddings, quinceañeras, anniversaries, and holiday parties as well as business meetings and training sessions from organizations throughout the valley. Sam's Café hosts monthly client dances, New Horizons' REACH program's free community education events, and a new career lecture series supporting the pioneering Technology and Media Arts training program. It is also the home of Sam's Cookies which are shipped nationwide as corporate gifts, and shared at special events.

EVENT HIGHLIGHTS

Successful annual campaigns and events such as the gala, golf tournament, 5K Run/Walk on the Horizon, FRIENDS, Champions for Independence, and grants make it possible for New Horizons to provide client programs at an exceptional level.

We are grateful to our clients, families and friends, volunteers, staff and board members for their efforts in helping us to raise much needed funds each year to keep our programs and services strong.

"Fulfilling Dreams" Gala

More than 300 guests took part in New Horizons' April 20, 2013 Gala, which was co-chaired by board members Sue Weitkamp and Mary K. Fischer at the Sheraton Universal. CBS-2 News and KCAL9's Chief Meteorologist Josh Rubenstein served as the evening's Master of Ceremonies. His charm and wit set the tone as he welcomed our distinguished guests, clients, and special honoree, California State University, Northridge (CSUN) who received New Horizons' Partner for Independence Award. Packed with so many entertaining surprises, including the back-and-forth banter between Mr. Rubenstein and Los Angeles City Councilmember Mitchell Englander, who himself shared



in some of the night's emcee duties. New Horizons once again welcomed clients Malissa Moreno and the Brite Lites as they sang an emotion filled "When You Wish Upon a Star;" the award winning Northridge Singers from CSUN awed with their beautiful acapella performance of song, and everyone was treated to a "Dancing with The Stars" level jive and rumba presented by dance professionals Brian Fortuna and Yana Blinova. With sponsors such as, Bunim-Murray Productions, Julie Kavner, Anheuser-Busch, California State University, Northridge, Vons, Wells Fargo, Boeckmann Charitable Foundation, Boston Private Bank & Trust, Providence Health Services, Fred & Sue Weitkamp, Aadlen Brothers Auto Wrecking, Richard and Judith Fisher, Kirsch Kohn & Bridge LLP, NSBN, Universal, and Van Nuys Airport Industrial Center, New Horizons was able to "fulfill dreams" on a night that was a huge fundraising success.

5K Run/Walk on the Horizon

In its 6th year our "5K Run/Walk on the Horizons" increased in momentum as it gained support from the community, our clients, staff, families, volunteers, vendors and supporters. On June 1, 2013 Woodley Park exploded with festivity and fun under the California sun as participants and participant teams joyfully crowded the starting line. There was music, prizes, the Galpin Motors pace care, Universal Studios' Lucy, and a visit from Assemblymember Adrin Nazarian of the 46th district, along with everyone's favorite Los Angeles Daily News writer Dennis McCarthy who announced his return to the San Fernando Valley news beat before officially starting the day's race.



11th Annual New Horizons Golf Classic

On September 23, 2014 more than one hundred golfers participated in this crowd pleasing event which took place at the Porter Valley Country Club. The 11th Annual Golf Tournament was sponsored by Julie Kavner, and was made successful by co-chairs Ken Miles and Steve Asher, New Horizons staff, golf committee members, and a host of volunteers. This year's highlights included the always exciting, helicopter ball drop, tequila tasting, a performance by Magician Danny Magic, raffles, and "Mulligan Man" Eric Tracy.



FRIENDS

In fiscal year 2013, FRIENDS, an all-volunteer group started by friends and families of New Horizons, continued to fulfill their commitment to raise funds for New Horizons on behalf of our clients with special needs. Through phone-a-thons, yard sales, a fall boutique, e-waste drives and more, they set the bar for all of New Horizons families and friends who seek ways to get involved and make a difference.



REACH

Interest in the Achievement Center's REACH (Receiving Education in Adult Challenges in Habilitation) grew as it continued to offer basic adult living skills to individuals who may not have any other means by which to learn them. Clients and their families continue to be presented with a host of topics, such as safety and consumer rights. The goal is to enable them to be more independent and knowledgeable when it comes to community resources. Praised by the North Los Angeles County Regional Center and now attended by those outside of the New Horizons community, this year the program worked with such organizations as the Grossman Burn Center, Circle of Care Foundation, American Red Cross, and the Federal Bureau of Investigations to bring a number of FREE successful presentations specifically designed to promote safety and wellbeing to all those who attended.

LEADERSHIP

Cynthia Sewell
Chief Executive Officer
csewell@newhorizons-sfv.org

Diane Thorsell
Chief Financial Officer
dthorsell@newhorizons-sfv.org

Royce Siggard
Chief Operations Officer
rsiggard@newhorizons-sfv.org

Holly Rasey
Vice President of Development
& Marketing
hrasey@newhorizons-sfv.org

Brent Stutzman
Human Resources Manager
bstutzman@newhorizons-sfv.org

Doug Pascover
Director of Community Living Services
dpascover@newhorizons-sfv.org

Esteban Estrada
Director of Work Services
eestrada@newhorizons-sfv.org

Anna Eskandarian
Director of Employment Services
aesandarian@newhorizons-sfv.org

Gay Wane
Director of Day Activity Services
gwane@newhorizons-sfv.org

Roschell Ashley
Director of Residential Services
rashley@newhorizons-sfv.org

Aida Velasco
Sam's Cafe Administrator
avelasco@newhorizons-sfv.org

Leilani Downer
Communications Manager
ldowner@newhorizons-sfv.org

Judi Pennella
Development Manager
jpennella@newhorizons-sfv.org

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CONSOLIDATED STATEMENT OF ACTIVITIES *For the Year Ended June 30, 2013*

REVENUE, GAINS AND SUPPORT

TUITION FEES	\$8,837,711
WORKSHOP PROJECTS	\$1,284,135
CONTRIBUTIONS AND GRANTS	\$416,890
RENTS	\$519,088
FOOD SERVICES	\$319,477
PROCEEDS OF FUNDRAISING EVENTS, NET OF DIRECT COST OF \$138,082	\$247,429
CONTRIBUTED GOODS AND SERVICES	\$72,924
MISCELLANEOUS	\$68,358
INTEREST AND DIVIDENDS	\$35,610
UNREALIZED AND UNREALIZED NET LOSSES ON INVESTMENTS	\$55,780

TOTAL SUPPORT

\$11,857,402

FUNCTIONAL EXPENSES

PROGRAM SERVICES	\$10,171,134
MANAGEMENT AND GENERAL	\$1,115,210
FUNDRAISING	\$393,731

TOTAL EXPENSES

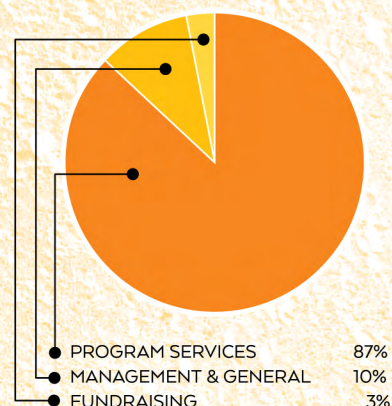
\$10,680,075

CHANGES IN NET ASSETS

\$177,327

NET ASSETS, BEGINNING OF YEAR	\$8,580,598
NET ASSETS, END OF YEAR	\$8,757,925

FUNCTIONAL EXPENSES



CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASSETS

CURRENT ASSETS	
CASH AND CASH EQUIVALENTS	\$835,065
INVESTMENTS	\$1,005,882
ACCOUNTS RECEIVABLE, NET	\$1,187,972
PREPAID DEPOSITS AND OTHER CURRENT ASSETS	\$244,272
ENDOWMENT INVESTMENTS	\$1,780,169
RESTRICTED DEPOSITS AND FUNDED RESERVES	\$179,361
PROPERTY AND EQUIPMENT, NET	\$5,473,967

TOTAL ASSETS

\$10,706,688

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES	
CURRENT PORTION OF NOTES PAYABLE	\$65,777
ACCOUNTS PAYABLE AND ACCRUED EXPENSES	\$977,774
DEFERRED REVENUE	\$64,338
LINE OF CREDIT	\$299,042
LONG-TERM LIABILITIES	
NOTES PAYABLE, NET OF CURRENT PORTION	\$541,832

TOTAL LIABILITIES

\$1,948,763

COMMITMENTS AND CONTINGENCIES (NOTES 5, 11 AND 12)

NET ASSETS

UNRESTRICTED	
GENERAL	\$2,203,010
INVESTMENTS IN LAND AND BUILDINGS	\$4,690,938
BOARD-DESIGNATED ENDOWMENT	\$698,069
PERMANENTLY RESTRICTED	\$1,082,100

TOTAL NET ASSETS

\$8,757,925

\$10,706,633

CHAMPIONS FOR INDEPENDENCE

New Horizons gratefully acknowledges these donors to our major gifts campaign.

Emerald Champions

\$25,000 TO \$49,999

The Estate of Sara Kasen

Platinum Champions

\$10,000 to \$24,999

Lawrence P. Frank Foundation |

Donald & Lois Hoffman

Janie Hansen & Wallace Manning

Gold Champions

\$5,000 to \$9,999

Joyce & Ernie Smith

Bernard Switt

Silver Champions

\$2,500 to \$4,999

Glenn & Diane Baker

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Sharon & Stan Bryant

Florie & John Bunzel

Roc Caldarone

Mrs. Nanette S. Day, in honor of

Jim Day, Cheryl's dad

Barbara & Larry Diamond

Barbara & Martin Farkas

Judy & Rick Fisher, in honor of

Sylvia Rabb's 95th birthday

Ken & Lynn Miles - NSBN LLP

Wanda Nixon

Susan Stearns

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\$1,000 to \$2,499

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Van Nuys Airport Industrial Center

WD-40

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Barbara & Ira Wolowitz

Champions for
Independence



Donors



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\$25,000 AND ABOVE

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Mrs. Sara Kasen
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National Charity League, Inc.,
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UBS Matching Gift Program
Alin H. Wall

OUR INITIATIVES FOR 2014

1. Expand **Green Light to Mobility**, our travel training program, to include all individuals with or without developmental disabilities in need of this service.
2. Complete our first **residence for clients with Down syndrome and Alzheimer's**.
3. **Expand our classrooms**.
4. Implement new **Direct Job Placement Program** to serve individuals with Special Rehabilitation Needs.
5. Implement the **Monarch Mobile Day Program** to serve individuals who cannot attend traditional day programs.
6. Convert one existing residence to a **nursing facility**.
7. Provide **respite services** for families who have children and adults with special needs living at home.



"So walk, or run if you can, to your dreams. It doesn't matter if it's far or near. You can pause along the way but never stop, OK? Then hug it when you finally meet it! Embrace the moment. Love it and never let it go. Hold its opportunities and kiss its lessons with full on sincerity. Remember every moment of it — specially — the journey. It is what matters most." —Happy Positivity

Onward...



Journey On...

OUR MISSION

New Horizons empowers individuals with special needs to fulfill their dreams. Through partnerships, community education and advocacy, we create a brighter future in which our clients are accepted by, participate in and add value to the community.

OUR VISION

We envision a brighter world in which individuals with developmental disabilities are:

- Valued for their strengths and their challenges, their courage and their joy.
- When each person is afforded compassion and dignity, rights and opportunities as equal members of the community.
- And where our partnerships, community education, and advocacy have eliminated the difference between the culture of caring we provide at New Horizons and the quality of acceptance and caring provided by the community.



New Horizons is a 501(c)(3) charitable organization Federal Tax Id #95-1862084

“The future belongs to those who believe in the beauty of their dreams.” —Eleanor Roosevelt



new horizons
60TH ANNIVERSARY

Serving Individuals with Special Needs

15725 Parthenia Street
North Hills, CA 91343
(P) 818-894-9301
(F) 818-894-7801
www.newhorizons-sfv.org

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