



new horizons



Points Beyond

60th ANNIVERSARY
2014 Annual Report

A Message to the Community

From the Chairman of the Board and President/CEO

Dear Friends and Supporters,

Fiscal year 2014 was a season of great celebration for New Horizons and the more than 1,000 clients we serve each year. While acknowledging 60 years of providing programs and services to individuals with special needs, we take great joy in sharing with you this past year's successes and accomplishments in the pages of this annual report.

In 1954, eight families created a small school where their children could learn to lead more fulfilling lives. Now, and in the years to come, New Horizons will continue to provide job training and placement, education, counseling, travel training, social and recreational activities, residential services and community living support. We will continue the vision of fulfilling the dreams of the people we serve – and the eight families which laid the foundation.

In 2014 New Horizons made positive advancements in our services while introducing new programs such

as CARES Respite services and the Monarch Mobile Day Program (our off-campus day program) to meet the needs of our clients, their families, and the community.

We accomplished a lot with our record number of very successful fundraising events in 2014. In June 2014 we held the New Horizons' first ever benefit concert to a sold-out crowd featuring classic rock 'n' roller Johnny Rivers. It was preceded by our very special annual gala fundraiser which took place aboard a yacht in the Marina del Rey, all in honor of our 60th Anniversary.

Whatever success we've shown this past fiscal year we realize that your support, involvement, and kindness have propelled us through the years – more than 60 now, and will carry us on to points beyond.

On behalf of New Horizons Board of Directors, volunteers and staff, thank you!



A handwritten signature in black ink, appearing to read "John D. Bunzel".

John D. Bunzel
Chairman of the Board



A handwritten signature in black ink, appearing to read "Cynthia Sewell".

Cynthia Sewell
President & Chief Executive Officer



New Horizons

Serving Individuals with Special Needs

2014 Program Highlights

Employment Services

In fiscal year 2014 Supported Employment took on a new name, expanded its program to include Direct Placement and External Situational Assessment, and celebrated 25 years of placing clients in competitively paying jobs within the community. During "Employer Appreciation Week" the program delivered 1,500 reusable shopping bags to the customers of some of its key employers; and held a celebratory dinner at Sam's Café, honoring clients who have been on the job for 5, 10, 15, 20 and even 25 years!

Employment Services program has nearly 300 clients currently employed at over 110 different businesses. Employers who continue to hire New Horizons clients include: Universal Studios, Vons, 99 Cents Stores, Walmart, Jons Market, California State University, Northridge, ITT Tech, Tarzana Medical Center, and Canoga Park Chamber of Commerce.

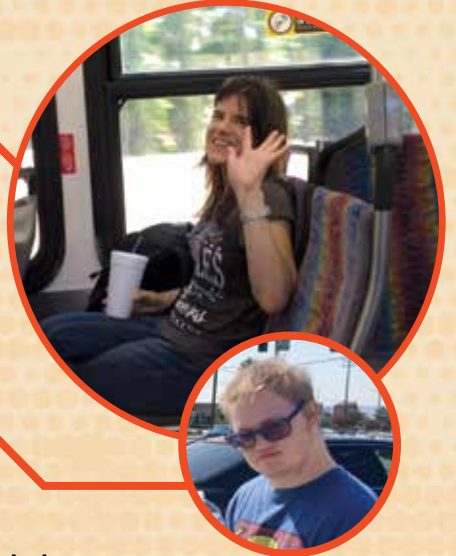
Green Light to Mobility Travel Training Program (GLM)

Funded by METRO, New Horizons Green Light to Mobility really got moving in 2014 as it provided training to New Horizons clients and others within the community on how to ride public transportation in the San Fernando Valley and City of Santa Clarita through free travel training services.

It provides individual instruction with training in the "real" environment. To date, with more than 200 assessed participants, it assists participants in developing the skills needed to safely ride the bus and/or train.

Workshop

New Horizons Workshop provides more than \$2 million annually in goods and services to international, national and local businesses. In 2014 it added 14 new customers to its list of more than 100 manufacturing, fulfillment, and marketing companies, growing to include RX Timer Cup, Anheuser-Busch/Box Smart, Prime Time Packaging, and Just Jan Jams.





Sam's Café

Sam's Café continues to boast a full professional kitchen, facilities for up to 300 guests, Wi-Fi, ample parking, and affordable rates. During 2014 it remained the perfect location for client dances and parties, baby showers, children's parties, wedding receptions, quinceañeras, holiday parties, community service clubs, and business meetings held by such organizations as the Valley Industry & Commerce Association (VICA) and the North Los Angeles County Regional Center. Sam's Café is also the home of New Horizons' famous cookies which, as in years past, were featured at every New Horizons event, given to local community legislatures, and shipped nationwide as corporate gifts.

Technology Media Arts (TMA)

Firmly established in 2014, TMA offers exciting work and educational opportunities to clients who show an interest and talent for technology and media arts in preparation for careers in web design, graphic arts, and animation. Throughout the year students have participated in classroom study as well as field learning experiences by visiting media arts and technology companies.

Residential and Community Living

New Horizons' Residential and Community Living programs continued to help New Horizons' clients get the most out of their living experience.

Community Living provided assistance with menu planning, budgeting, and money management to 40 participants who chose to live on their own. In order to create a sense of community, these individuals were encouraged to participate in a variety of recreational events at places like La Brea Tar Pits, Aquarium of the Pacific, and the Los Angeles Zoo. Group exercise classes were held to promote fitness among the participants, and several of the program's clients participated in home-to-home dinner parties where they entertained and served one another.

New Horizons Residential Program, which currently consists of 12 residential homes (a thirteenth is being built), welcomed new residents and new staff team members in 2014 to homes that had benefited from new renovations. Throughout the fiscal year the program maintained 100% occupancy, and received high inspection survey ratings remaining deficiency free.





Achievement Center

Fiscal year 2014 brought the licensing of several of our new classrooms where safety training, cooking lessons, arts and crafts, and self-advocacy could be taught. Classroom expansion also resulted in the opportunity to expand our half-day program, allowing individuals to spend half their day in a classroom and the other half in the Workshop when not delivering cookies to our legislatures or getting out into the community for day trips.

Monarch Mobile Day Program (MMDP)

A program that takes New Horizons' Achievement Center type day services on the road, MMDP began offering customized day program support to individuals with special needs including intellectual and/or physical disabilities. It quickly is expanding in regard to staff and participants based upon demand and its many Regional Center referrals.

CARES – Caregiver Assistance, Relief & Educational Support

Newly established, the CARES program is now more than just an idea, providing high quality, in-home and out-of-home experienced care through a respite service program where New Horizons' trained, insured and bonded staff can perform relief services in private homes or our own licensed facilities for persons of any age or level of need.



EVENT HIGHLIGHTS

Successful annual campaigns and events, along with generous grants, made it possible for New Horizons to provide client programs at an exceptional level. We are filled with gratitude for our clients, families, friends,

donors, community supporters, Board of Directors, volunteers, and staff for helping us raise much needed funds each year to keep our programs and services strong on campus, in the community, and points beyond.

We Love New Horizons! 60th Anniversary Kick-off Event February 2014

New Horizons kicked off its year-long 60th Anniversary celebrations with a "We Love New Horizons" open house.



60th Anniversary Celebration Party

March 2014

New Horizons 60th Anniversary Celebration Party aboard the beautiful FantaSea One Mega Yacht was successfully chaired by New Horizons board member Erica Nord, and brilliantly emceed by *Entertainment Tonight* Co-host Rob Marciano. Party honorees included Actress Jamie Brewer ("American Horror Story"), Sharon and Stanley Bryant, North Los Angeles County Regional Center, and Sue Weitkamp.

5K Run/Walk on the Horizon

June 2014

New Horizons' 7th Annual 5K Run/Walk on the Horizon increased in exposure and participation when it welcomed Actress Lauren Potter who plays 'Becky Jackson' on the hit FOX TV show "Glee," Australian pop singer sensation Cody Simpson, seen on ABC's *Dancing with The Stars*, and Actor Brant Daugherty from ABC Family's *Pretty Little Liars*. With tons of PR we trended on Twitter.

60th Anniversary Concert to Benefit New Horizons

June 2014

Our first concert to benefit New Horizons featured legendary singer/songwriter and guitarist Johnny Rivers and special guest Jimmy Webb at the John Anson Ford Amphitheatre. This sold-out event was more than just rock 'n' roll... it was classic!

12th Annual New Horizons Golf Classic

September 2014

Braemar Country Club, a beautiful championship golf course located in Tarzana, California, where actress Kellie Martin, best known for her work as 'Becca Thacher' in the popular ABC series *Life Goes On*, served as host/emcee during dinner, passing out awards after a full day of golf.

Other Highlights

Friends

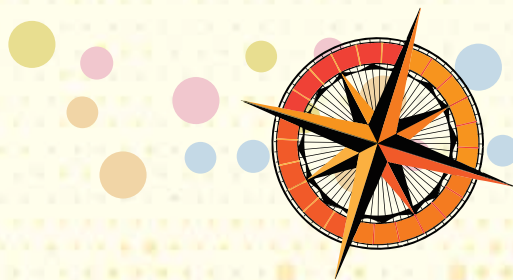
In fiscal year 2014, FRIENDS, an all-volunteer group started by friends and families of New Horizons, continued to raise funds for New Horizons on behalf of our clients with special needs. Through phone-a-thons, a yard sale, e-waste drives, and raffles, they held true to their commitment to the agency.

REACH

The Achievement Center's REACH (Receiving Education in Adult Challenges in Habilitation) continued to offer FREE community seminars based on a number of topics designed to help our clients and those within the community become more knowledgeable about community resources.

Volunteers

Our 2014 volunteers went above and beyond in fiscal year 2014. A total of 440 volunteers put in 6,040 hours in and around our North Hills campus.



60th Anniversary

Special Thanks to Those Who Celebrated
Our 60th Anniversary With Us

Sponsors

Anheuser-Busch Co.
Ben Bridge Jeweler
Sharon and Stan Bryant
Boston Private Bank & Trust Co.
Bunim/Murray Productions
John and Florie Bunzel
California State University, Northridge
Cooper Communications
CPEhr
The Daily News
Larry and Barbara Diamond
Jerry and Mary Fischer
Richard and Judy Fisher
Galpin Motors
Julie Kavner
David and Linda Lillington
Burt and Elaine Margulis
Marina Del Rey Doubletree Inn
The McCalla Company
NSBN, LLC
North Los Angeles County
Regional Center
Providence Health & Services,
Southern California
Ernie and Joyce Smith
Southern California District
Council of Laborers
Southern California Gas Company
Spectrolab
Susan Stearns
Universal Studios
Van Nuys Airport
Van Nuys Los Angeles World Airport
Fred and Sue Weitkamp
Wells Fargo



60th Anniversary Honorary Committee

U.S. Senator Norma J. Torres,
32nd District
U.S. Congresswoman Judy Chu,
32nd District
California State Senator
Steven Knight, 21st District
California State Assembly Speaker
John A. Pérez
California State Assemblymember
Richard Bloom, 50th District
California State Assemblymember
Adrin Nazarian, 46th District
California State Assemblymember
Scott Wilk, 38th District
Los Angeles County Supervisor,
Michael Antonovich, 5th District
Los Angeles City Councilmember
Bob Blumenfield, Council District 3
Los Angeles City Councilmember
Mitch Englander, Council District 12
Jeff Charlebois, Comedian
Andrea Fay Friedman, Actress
Mark Goffeney, Musician
Mitch Longley, Actor
John Siciliano, Actor/Paralympian

Points Beyond

Forward Motion

What does "Points Beyond" look like for New Horizons in 2015 and the years to come?

Major Gifts Campaign

Major Fundraising Events

Major Support of our Programs and Services

Help New Horizons Meet Its Mission and Go to Points Beyond

Take a Tour

New Horizons offers free lunch tours on the 1st and 3rd Friday of each month.

Volunteer

New Horizons has many volunteer opportunities for those who enjoy speaking,

teaching, organizing special events, or in any one of numerous areas.

Donate/Participate

In these difficult times a direct donation or participation in one of our events will support the work of New Horizons.

Community Rewards

Amazon, Ralphs, Albertsons, Food4Less, plus more all have programs based on contributing to a designated non-profit... at no cost to you.

Send a Card

Make a donation in honor of someone's birthday, anniversary, baby's birth, or holiday wishes. Your contribution supports New Horizons' life-changing programs.

Other Opportunities

There are many other ways to support New Horizons. Use the information below to contact New Horizons and discuss how you can make a difference in people's lives.

New Horizons is a
501(c)(3) under the
IRS Tax Code ID
#95-1862084

15725 Parthenia Street
North Hills, CA 91343
P) 818-894-9301
F) 818-894-7801
www.newhorizons-sfv.org

Leadership

Officers

John D. Bunzel, Chairman
Sue Weitkamp, Vice Chairperson
Stuart L. Jaffe, Treasurer
Ken Miles, Secretary/Chair-Elect

Board of Directors

Fred Aboody
David Adelman
Glenn Baker
Mary Ann Cummins-Prager
Colin Donahue
Mitchell Englander
Mary K. Fischer
Judy Fisher
David Lillington
Burt Margulis
Dana K. Martin
Erica Nord
Kurt Peter
Gene Siciliano
Sister Colleen Settles
Joel Simon

Mark Studner
Christine Ward
Gary Washburn

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Peggy Carr
Julie Kavner
John Lithgow
Jonathan Murray
Julie Newmar
Charlotte Rae
William Schallert
Michael Tilson Thomas

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President/Chief Executive Officer
Diane Thorsell
Chief Financial Officer
Royce Siggard
Vice President of Business Administration

Roschell Ashley
Vice President of Program Administration
Holly Rasey
Vice President of Development and Marketing
Anna Eskandarian
Director of Employment Services
Esteban Estrada
Director of Work Services
Gay Wane
Director of Day Activity Services
Nancy Soo Hoo
Interim Director of Community Living Services
Tetyana Samoylenko
Interim Director of Residential Services
Cameron Lee
Program Development Manager,
Travel Training
Aida Velasco
Sam's Café Administrator



Financial Statements

For the Year Ended June 30, 2014

Consolidated Statement of Activities

REVENUE, GAINS AND SUPPORT

Tuition Fees	\$9,066,175
Workshop Projects	\$1,226,514
Contributions and Grants	\$625,449
Rents	\$508,349
Food Services	\$310,570
Proceeds of fundraising events, net of direct cost of \$186,592	\$285,972
Contributed Goods and Services	\$109,937
Miscellaneous	\$38,088
Interest and Dividends	\$46,206
Realized and Unrealized Net Losses on Investments	\$64,059

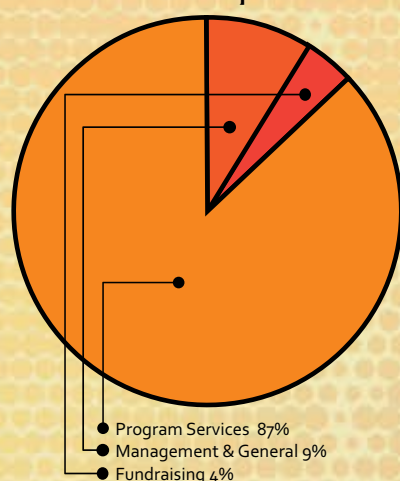
TOTAL SUPPORT **\$12,281,319**

Functional Expenses	
Program Services	\$10,425,121
Management and General	\$1,078,796
Fundraising	\$486,623

TOTAL EXPENSES **\$11,990,540**

Changes in Net Assets	\$290,779
Net Assets, beginning of year	\$8,757,925
Net Assets, end of year	\$9,048,704

Functional Expenses



Consolidated Statement of Financial Position

ASSETS

Current Assets	
Cash and cash equivalents	\$ 748,509
Investments	1,041,328
Accounts receivable, net	1,537,165
Prepaid expenses and other current assets	114,706
Non-Current Assets	
Endowment investments	1,845,578
Restricted deposits and funded reserves	224,782
Property and equipment, net	5,417,811

TOTAL ASSETS **\$10,929,879**

LIABILITIES

Liabilities and Net Assets	
Current portion of notes payable	\$ 70,460
Accounts payable and accrued expenses	973,686
Deferred revenue	66,614
	1,110,760
Long-Term Liabilities	
Line of credit	299,042
Notes payable, net of current portion	471,373

TOTAL LIABILITIES **\$1,881,175**

NET ASSETS

Unrestricted	
General	2,499,476
Investment in land and buildings	4,703,650
Board-designated endowment	630,863
	7,833,989
Temporarily restricted	109,065
Permanently restricted	1,105,650

TOTAL NET ASSETS **\$9,048,704**

LIABILITIES AND NET ASSETS **\$10,929,879**



Donors

New Horizons gratefully acknowledges these donors and major gifts campaign contributors.

\$25,000 and Above

The Ahmanson Foundation
Anheuser-Busch Companies
Ms. Peggy Carr
Discover A Star Foundation
Mr. Jonathan B. Murray
Weingart Foundation
Wells Fargo Foundation

\$10,000 – \$24,999

California State University Northridge
Campbell Family Foundation
Delta Wye Electric, Inc.
The Fanny and Svante Knistrom Foundation
Mrs. Judith Fisher
The Lawrence P. Frank Foundation
Ms. Janie Hansen & Mr. Wally Manning
Ms. Julie Kavner
NSBN LLP
Providence Health & Services, Southern California
Mrs. Roseline Susman
The Vons Foundation
The Honorable Zev Yaroslavsky, Los Angeles County Board of Supervisors

\$5,000 – \$9,999

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Mr. and Mrs. Glenn Baker
Boeing/Spectrolab, Inc.
Boston Private Bank & Trust
Mr. Roc Caldarone
Mr. & Mrs. Stanley Bryant
Mr. & Mrs. John Bunzel
CPEhr
The David Geffen Foundation
Flannery, Inc.
Dr. and Mrs. David Lillington
Marcia Israel Foundation, Inc.
Mr. & Mrs. Burt Margulis

Dr. & Mrs. Ronald Mindell
National Charity League, Inc., SFV Chptr.
Ms. Wanda Nixon
Ms. Susan Stearns
Van Nuys Airport Industrial Center
Mr. & Mrs. Fred Weitkamp

\$2,500 – \$4,999

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Boeing/Spectrolab, Inc.
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Mr. Roc Caldarone
Mr. & Mrs. Lawrence Diamond
Cooper Communications, Inc.
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Mr. & Mrs. Michael Gockel
Mr. Jonathan B. Murray
Ms. Susan Stearns
North Los Angeles County Regional Center
Southern California Gas Company

\$1,000 – \$2,499

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Ms. Kurt Peter/Anheuser-Busch

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A. Carlson

Mr. Ronald Carlson

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Ms. Lilli Diamond

Dr. & Mrs. Andrew Dixon

Mr. Eric Grimstad

Mr. & Mrs. Howard Jensen

Knesset B'Nai B'rith, Unit 5383

Laborer's International Union of
North America – Local 300

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Mr. Paul J. Mandabach

Randy and Jonelle Miller

Ms. Lorraine New

Ms. Debra F. Rabb

Reseda Woman's Club

Roy Neilson Plumbing

Brian and Julie Shapiro

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Mr. & Mrs. Larry Miller

Mr. Theodore Miller

Ms. Erica Nord

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Mr. & Mrs. Ronald Pole

Mrs. Sylvia Rabb

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Ms. Yunna Stein

Mr. & Mrs. Stuart Steinberg

Thomas D. Leaper Accountancy Corp

United Methodist Women Northridge

Valley Motor Center

Andre and Linda Van Der Valk

Mr. Ronald Vinje

Ms. Wendy Weiss

Mr. Joseph D. Wilson

YMCA of Metropolitan Los Angeles



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North Hills, CA 91343
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F) 818-894-7801
www.newhorizons-sfv.org

