



new horizons

2009

ANNUAL REPORT



A Message to the Community

from the Chairman of the Board and CEO

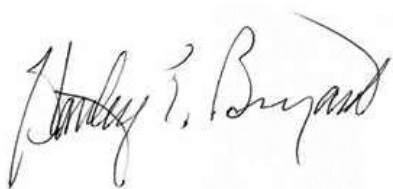
Dear Friends and Supporters,

This past year, as New Horizons celebrated fifty-five years of service to individuals with developmental disabilities, we have faced challenges, opportunities and unknowns, because of the state budget crisis and economic downturn.

In spite of the challenges, our clients and agency experienced successes in many areas: workshop business contracts reached new levels, providing job training for over 220 clients; many new job training and work experiences for clients in the community; advocacy initiatives by clients, families and New Horizons; the development of a new group home for aging adults with developmental disabilities and dementia; excellent residential surveys of our group homes; a full accreditation by CARF, Int. (Commission on Accreditation of Rehabilitation Facilities) and new services to help people learn to live independently in the community.

These tough times have helped us become stronger and even more determined to help each person we serve have the opportunity to grow, work and become as independent as possible. To do this, we are expanding our circle of support by involving new volunteers, new donors, and new partnerships with businesses and civic groups in the community.

As we enter our fifty-sixth year of making dreams come true for our clients, we are grateful for the dedication and support of so many long-time community friends, who help our clients reach their highest potential. We invite you to join us as we make dreams into reality for adults with developmental disabilities.



Stanley Bryant

Chairman

Board of Directors



Cynthia Kawa, M.S., M.F.C.C.

Chief Executive Officer

Mission Statement

New Horizons empowers adults with developmental disabilities to fulfill their dreams. Through partnerships, community education and advocacy, we create a brighter future in which our clients are accepted by, participate in, and add value to the community.

Vision statement

We envision a brighter world in which individuals with developmental disabilities are valued for their strengths and challenges, their courage and their joy; where each person is afforded compassion and dignity, rights and opportunities as equal members of the community.

2009

Board of Directors

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The San Fernando Valley Association
for the Retarded, Inc. d.b.a.
New Horizons, is a 501(c)3 charitable
organization. Tax Id # 95-1862084



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san fernando valley association for the retarded, inc.

New Horizons
The Dr. John Lewis Goff, Jr. Campus
15725 Parthenia Street
North Hills, CA 91343-4999
{P} (818) 894-9301
{F} (818) 894-7801
www.newhorizons-sfv.org



At our on-site 20,000 square foot **Workshop**, 220 clients develop marketable work skills while earning a paycheck performing product assembly, packaging, and fulfillment services in a supervised team environment. This year, our Workshop clients shattered all previous records by providing over \$2 million in contract business services to its customers in FY 08/09. Additional off-site warehouse space continues to be rented to satisfy customer demand for our work. In addition, the Commission on Accreditation of Rehabilitation Facilities (CARF) surveyors were very impressed with how the Workshop has put an equal value on the quality of work training and production. The Workshop received a commendation as an exemplary service by CARF, Int. at New Horizons' May 2009 Accreditation Survey.

Pathways is a new employment training program that was approved by the Regional Center this year. It gives those who have never worked in the community the opportunity to work at a community business one day a week while continuing in our campus-based work activity programs. We partnered with Walmart in Panorama City for this program, and 16 clients participated in the first semester. Generous funding from The S. Mark Taper Foundation helped launch this program. The "Pathways" program received a commendation by CARF, Int. at New Horizons' May 2009 Accreditation Survey.

Our twelve **residential group homes** undergo rigorous licensing and certification reviews each year. This past year there have been an unprecedented number of outstanding, deficiency-free evaluations from the Department of Health Services, reflecting the great care and attention to detail provided to clients living in our group homes.

New Horizons' Accomplishments and Highlights



Medical studies indicate individuals with Down syndrome are likely to develop early onset dementia. At New Horizons, group home residents with this condition have not always been able to remain living in their homes. A Community Redevelopment Loan application was submitted to acquire property for the development of a **group home that will provide specialized care** for these individuals. The site is now in escrow, and we are looking forward to the creation of our 13th group home, so we can continue to serve those with developmental disabilities and dementia.

Over the years New Horizons has received some client referrals that we have been unable to serve. These individuals have challenges that would prevent them from benefitting from our programs. This year, New Horizons was approved for the start of a new program, the **Adult Development Center**. This will allow us to serve clients who have difficulty focusing, staying on task, and “wandering” or have physical (not medical) challenges that require enhanced supervision.

An **Independent Living Skills** program was initiated in October 2008. This provides clients the help that they need to transition to living in their own apartment or home while they are still living with their families or in a group home setting. They learn the skills to eventually live on their own in the community. We currently have 20 participants in this program.

Highest level of CARF Accreditation

In addition to the exemplary commendation for the Workshop and “Pathways” services, New Horizons received 100% compliance to standards for all of its accredited programs and just one recommendation for the new (and optional) standard of Governance/Leadership in the CARF survey this past year, earning a full three-year accreditation.

Meeting Emerging Needs



Walk on the Horizons 2009. Our third annual Walk on the Horizons will take place June 6, 2010 at Cal State University, Northridge.



Cynthia Kawa, CEO, visited legislators in Sacramento in June 2009 to discuss the impact of the State Budget on services to people with developmental disabilities. She stressed the importance of services like those offered by New Horizons that train individuals to benefit the business community. A ten foot banner, "Preserve Our Services!", bearing thousands of signatures was delivered at this visit urging legislators to continue State support.



The Department of Developmental Services selected one of our Supported Employment clients, Regina Manuel, to participate in a publicity video. This will be part of California First Lady Maria Shriver's initiative to hire 20,000 people with disabilities in the next two years. Ms. Manuel is a department clerk at the Van Nuys Superior Court.



In May, New Horizons residential clients volunteered as part of L.A. City Councilmember–12th District, Greig Smith's office to pick oranges, grapefruit and other citrus fruit at predetermined locations. The clients then dropped off the fruit at participating San Fernando Valley Fire Stations that distributed the fruit to hungry families.



New Horizons' volunteers are shown our appreciation, and a good time, at Annual Volunteer Recognition event in April.

Consolidated Statement of Activities

For the Year Ended June 30, 2009

Revenue, Gains and Support

Tuition and fees	\$ 8,434,883
Workshop projects	2,042,787
Contributions and grants	650,230
Contributed goods and services	95,371
Food services	378,463
Rents	484,668
Interest and dividends	61,701
Miscellaneous	7,574
Unrealized losses on investments	(90,313)

Total Support **12,065,314**

Functional Expenses

Program services	10,236,659
Management and general	1,274,240
Fundraising	409,042

Total Expenses **11,919,941**

Changes in Unrestricted Net Assets **145,423**

Unrestricted Net Assets, beginning of year **7,596,410**

Unrestricted Net Assets, end of year **7,741,833**

Consolidated Statement of Financial Position

June 30, 2009

Assets

Current Assets	
Cash and cash equivalents	\$ 1,554,598
Investments	407,888
Accounts receivable, net	1,460,647
Prepaid deposits and other current assets	24,014
	3,447,147

Board-Designated Endowment	1,238,355
Restricted Deposits and Funded Reserves	62,626
Property and equipment, net	5,026,724

Total Assets **\$ 9,774,852**

Liabilities and Unrestricted Net Assets

Current Liabilities	
Current portion of notes payable	\$ 50,234
Accounts payable and accrued expenses	805,914
Current portion of deferred revenue	175,568
	1,031,716

Long-Term Liabilities	
Notes payable, net of current portion	780,136
Deferred revenue, net of current portion	221,167

Total Liabilities **\$ 2,033,019**

Commitments and Contingencies (Notes 5, 11 and 12)

Unrestricted Net Assets

General	2,774,067
Investments in land and buildings	3,729,411
Board-designated	1,238,355
	7,741,833
	\$ 9,774,852

Functional Expenses



Legend

Program Services	85%
Management & General	11%
Fundraising	4%

Thank you to our Heroes of Horizons

who have included support of New Horizons in their estate plans:

Alaine & Dick Bartus
 Renee Rousseau Beeder
 Sharon & Stanley Bryant
 Rose & Paul Elkins
 Mr. & Mrs. Guenther W. Engel
 Barbara & Marty Farkas
 Freida & Michael Gockel
 Mr. & Mrs. Pete Hansen
 Cynthia Kawa
 Ross Craig Kawa
 Janet B. Latto
 Nora & Aaron Lazaroff
 Aldea Lumenello
 Susan Stearns
 Roseline Susman
 Kenneth Wechsler
 Sue & Fred Weitkamp

Thank you to our Generous Supporters

\$25,000 and above

Confidence Foundation
Dr. John L. Goff, Jr.'s St. Jude's
Trust for the Forgotten Blind,
Peggy Carr and Pam Wolfson,
trustees
Ms. Julie Kavner
S. Mark Taper Foundation

\$10,000-\$24,999

Mr. & Mrs. Hank Arklin
Mr. & Mrs. Stanley Bryant
The Lawrence P. Frank Foundation
Kaiser Permanente
Mr. & Mrs. Ernie Smith
Wells Fargo Foundation

\$5,000-\$9,999

Andreini & Company
Anheuser-Busch, Inc.
The Charitable Foundation
DAP World, Inc.-Doug Pick
Mr. & Mrs. Larry Diamond
First Private Bank & Trust
Mr. & Mrs. Rick Fisher
Foundation of Granada Hills
Community Hospital
Galpin Motors
Hamer Toyota Inc./Lee Hamer
Memorial Charities
Clay Lacy Aviation
Prudential Cares Foundation
Sherman Oaks Woman's Club
Ms. Susan Stearns
Van Nuys Airport
Industrial Center
Mr. & Mrs. Fred Weitkamp
Mr. & Mrs. Robert Zoechling

\$2,500-\$4,999

Aadlen Brothers Auto Wrecking
Ross Baker Towing, Inc.
Boeing/Spectrolab Inc.
Ms. Gloria Elgort
Mr. & Mrs. Paul Elkins
Mr. & Mrs. Martin Farkas
Ms. Susan K. Finch and
Mr. Kim Burton
Mr. Aaron Lazaroff
Mr. & Mrs. Thomas Lee
Ms. Aldea Lumenello
Northridge Insurance Agency
Styl'n Construction- Mike Flavin
Van Nuys Rotary Foundation
Wal-Mart Store, Panorama City

\$1,000-\$2,499

Mr. John Aaroe
Barnes Family Foundation
Mr. & Mrs. Richard Bartus
Black & White Garage, Inc.
Black Card Circle Foundation, Inc.
Mr. & Mrs. Alan Bladyka
Boeckmann Charitable Foundation
The Louis L. Borick Foundation
The Bridges Club at Rancho
Santa Fe
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C&G International, Inc.
Mr. Roc Caldarone
California Community Foundation
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Industrial Commerce Development
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Mr. & Mrs. Burt Margulis
Mr. Ricardo Mateus
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\$500-\$999

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Mr. Mike Alex
Andrews & Van Lohn Insurance
Anthem Blue Cross
Bovitz Research Group

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Mr. & Mrs. Don Cosby
Ms. Joan Danko
Mr. & Mrs. Lawrence Daniels
Mr. & Mrs. Michael Daniels
Paul Davis & Alberta
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Mr. & Mrs. Arthur Glick
Mr. & Mrs. Russell Hampshire
Mr. & Mrs. Martin Harris
Interquest
Mr. & Mrs. Howard Jensen
Mr. & Mrs. Phil Johnson
Kiwanis Club of Northridge
Knights of Columbus
Mr. Greg Lippe
Mr. & Mrs. Louis Marino
Ms. Lorraine New
North Valley YMCA
Ms. Betty Lou O'Connor
Optima Graphics, Inc.
Pharmavite, Inc.
Ralphs Grocery Company
Ms. Phyllis Rini
Mr. & Mrs. Robert Rivkin
Mr. & Mrs. William Roberts
Rutherford Lathing
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Mr. & Mrs. Bernie Switt
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United Unitarian Church
of Studio City
Valley Motor Center
Mr. & Mrs. Gary Washburn
We Clean America
Mr. Joe Zenas

\$250-\$499

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Ms. Marianne Canizo
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Mr. & Mrs. Ted Coyne
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Mr. David Eberhardt
Ms. Barbara Etes
Ms. Joyce Feucht-Havier
Mr. Fred Fisher
Food and Nutrition Management

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Mr. & Mrs. Robert French
Mr. & Mrs. David Fung
Mr. & Mrs. Michael Gockel
Ms. Muriel Goldojarb
Ms. Marguerite Gossett
Ms. Judith Hall
Mr. John Hardin
Horvitz & Levy LLP
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Mr. & Mrs. Sam Marion
Mr. Daniel Marrow
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Dr. & Mrs. Robert Mindell
Mr. & Mrs. Larry Miller
Multi-Employer Property Trust
Ms. Elizabeth Nelson
Northridge Body Works
Our Community Charter School
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Mr. Adam Pick
Mr. William Powers
Productive Learning & Leisure
Mrs. Virginia Randar
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Northridge/Chatsworth
Rotary Club of Granada Hills
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Mr. & Mrs. Mike Rubin
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Ms. Mary Catherine Sandorf
Ms. Wanda Schramm-Ogne
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Mr. Greig Smith
Mr. & Mrs. Kevin Stearns
Mr. & Mrs. Stuart Steinberg
Mr. & Mrs. Brent Stutzman
Mr. & Mrs. Paul Thorsell
Time Warner Cable
Mr. Robert Vege
Ms. Wendy Weiss
Whole Foods



New Horizons' clients created the **Holiday Angels** committee and collected donated toys to distribute at Childrens' Hospital Los Angeles.



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