

## **New Horizons: An Economic Engine for the San Fernando Valley**

The mission of new Horizons is to empower adults with developmental disabilities (autism, mental retardation, etc.) to fulfill their dreams. Through partnerships with business, community education, and advocacy, this 55-year-old nonprofit organization helps create a brighter future in which our clients are accepted by, participate in, and add value to the community.

An important element of the New Horizons approach is to be a contributing member of the San Fernando Valley business community, adding economic value of significance to our local area. In total, New Horizons contributes \$15 million to the community each year in goods, services, and purchases from local businesses.

The State Department of Developmental Services has recognized New Horizons as the most effective service provider in Los Angeles County in placing clients in local businesses through our Supported Employment program.

- 220 clients who work in the New Horizons Workshop provide \$2 million in goods and services to almost 100 business customers, mostly companies located in the San Fernando Valley.
- An additional 65 clients who work in Sam's Cafe serve 300 people daily and provide \$400,000 in food service and special event services to the community.
- The almost 300 clients who work at New Horizons earn an annual payroll of \$400,000, which is returned to the community through purchases from local businesses and state and federal income taxes.
- 160 clients are employed in the community by almost 100 businesses and earn an annual payroll of \$1.5 million, which is returned to the community through purchases from local businesses and state and federal income taxes.
- The New Horizons staff of 300 professionals earns an annual payroll of \$6.5 million.
- New Horizons does business with 200 local-area businesses, spending \$5 million on goods and services.

**Investing in New Horizons is not just investing in helping people.  
Investing in New Horizons is supporting the economic health of our community.**