

*Expanding
Our Horizons*

embrace



2011 Annual Report



create



empower



new horizons





OUR MISSION

New Horizons empowers adults with developmental disabilities to fulfill their dreams.

Through partnerships, community education, and advocacy, we create a brighter future in which our clients are accepted by, participate in, and add value to the community.

VISION STATEMENT

We envision a brighter world in which individuals with developmental disabilities are valued for their strengths and their challenges, their courage and their joy; where each person is afforded compassion and dignity, rights and opportunities as equal members of the community; and where our partnerships, community education, and advocacy have eliminated the difference between the culture of caring we provide at New Horizons and the quality of acceptance and caring provided by the community.

Achieving Our Own New Horizons

Dear Friends and Supporters:

Over the past year, New Horizons has broadened its reach in providing services and programs to individuals with developmental disabilities. In fact, our total number of clients in all of our programs and activities over the past fiscal year (July 1, 2010-June 30, 2011) has exceeded 1,000! This past year truly has been one of expanding horizons for New Horizons.

The rise in our number of clients can be attributed to several factors: a growing awareness of the services and programs that New Horizons offers this population; the increase in the population of people with developmental disabilities as they age; and the strengthening and expansion of our partners within the community.

During the past fiscal year, 68% of New Horizons' revenue came from government sources. Although this represents a decrease from the previous year, we must remain vigilant in our efforts to reduce our reliance on government funding. We can do this by maintaining our relationships with existing donors, seeking out new grant opportunities from foundations, and expanding our circle of support with new groups and businesses within our community.

Through all of this, New Horizons remains steadfast in our commitment to help our clients attain their full potential, enable them to live as independently as possible, and bring value to their communities. We can only achieve this with the continued support, dedication and generosity of you, our long-time friends and families. On behalf of the entire New Horizons community, thank you. We look forward to continuing our efforts to help each of our clients expand their own horizons.

Stanley Bryant
Chairman, Board of Directors

Cynthia Kawa, M.S., M.F.C.C.
Chief Executive Officer



fulfilling dreams

**IN 2011, 98 CLIENTS
WERE SERVED BY OUR
ACHIEVEMENT CENTER.**



Supported Employment Highlights

Expanding Horizons in Living, Learning and Working

Last year proved to be one of growth throughout New Horizons' broad continuum of programs and services.

Employment Programs

While the breadth of New Horizons' employment services is indeed noteworthy, it is the quality and depth of these services that merit real attention in terms of expanding horizons. During 2011, New Horizons maintained its position as the largest provider of **Supported Employment** services in Los Angeles County. Over the past year, New Horizons expanded its **Pathways Program** to three additional locations: Kohl's, California State University at Northridge, and Providence Tarzana Medical Center. More importantly, 20 clients graduated from the program, 14 of whom were referred to individual employment placement. Pathways is New Horizons' transition program that allows clients to develop vocational skills and gain real work experience in the community several days a week while still enrolled in campus-based work.

In 2011, New Horizons also expanded its **Job Club**. In addition to continuing the program on the New Horizons campus, the agency now sponsors and conducts this 10-week program on three other Los Angeles locations: Pierce Community College, Mission College, and Miller Career and Transition School. Classes teach clients the basics involved with employment as well as specific job skills such as stocking shelves, bagging groceries, scanning products, and customer service.





New Horizons Workshop continues to rank as the largest work activity component within North Los Angeles County Regional Center area. For the third consecutive year, New Horizons contracted for more than \$2 million in packaging, fulfillment, and shipping services.

Achievement Center

During the past year, New Horizons expanded its Achievement Center to accommodate more clients with greater challenges. The program expanded to four additional classrooms as enrollment reached 98 clients. Activities included volunteering at area nonprofits, cooking, arts and crafts, computer classes, and fitness programs.

Residential Services and Programs

New Horizons' 12 **residential homes** located throughout the San Fernando Valley in Southern California have received an unprecedented number of outstanding, deficiency-free licensing and certification evaluations from the Department of Health Services as well as commendatory reviews and audits from the Department of Housing and Urban Development.

New Horizons also offers **Supported Living Services** to adults with developmental disabilities living in their own residences. The agency's compassionate and highly-trained staff provides assistance to clients who have difficulty caring for themselves, or who may require specialized care due to deteriorating health or aging. Last year, New Horizons had more than 130 clients enrolled in its various residential programs.

**685 CLIENTS WERE
EMPLOYED LAST YEAR
THROUGH OUR JOB
TRAINING PROGRAMS:
THE WORKSHOP, SAM'S
CAFÉ, AND SUPPORTED
EMPLOYMENT.**



Learning & growing



reaching further



**AFTER SINGING AN
INSPIRATIONAL SONG
AT THE 2011 GALA,
MALISSA MORENO
RECEIVED A STANDING
OVATION.**

Event Highlights

Broadening Our Reach Throughout the Year

Walk on the Horizon

New Horizons' Fourth Annual Walk on the Horizon grew dramatically last year, attracting more than 300 participants and raising nearly \$50,000. Among the highlights of the 2011 Walk was the presence of Honorary Chairman Michael Welch, actor from the blockbuster movie, "Twilight," and the television series, "Joan of Arcadia;" and former Olympian Rafer Johnson, who was Grand Marshall. The Los Angeles Kings' Ice Crew and the rock band, Arrest My Sister, also added exciting entertainment to the walk. Corporate sponsors Wells Fargo, Providence Health & Services, Van Nuys Airport, and World Unity Organization all helped to make the 2011 Walk on the Horizon a financial success!

Fulfilling Dreams Gala

New Horizons' 2011 Gala Celebration, "Fulfilling Dreams," was a spectacular client-focused celebration that put the spotlight on the wonderful people the agency serves. Client Malissa Moreno sang a moving rendition of "The Climb" by Miley Cyrus; Max Kellog shared a moving speech on how New Horizons has touched his life; and the Brite Lite Dancers entertained the crowd. More than 300 guests turned out for the gala to honor Spectrolab Inc., Assembly member Bob Blumenfield (40th District), Bud and Althea Brown, and Lou Marino for their long-standing support of New Horizons. The Fulfilling Dreams Gala raised over \$150,000.





New Horizons Celebrates 10th Annual Golf Classic

New Horizons' Golf Classic celebrated its 10-year anniversary in 2011 with overwhelming success. More than 100 golfers participated in the annual event, enjoying the competitive yet beautiful course at Angeles National Golf Club. New Horizons 10th Annual Golf Classic was sponsored by Julie Kavner, and raised more than \$62,000. The tournament was punctuated by an exciting helicopter ball drop sponsored by Boston Private Bank and Trust.

Clients Make their Voices Heard as Vocal Advocates

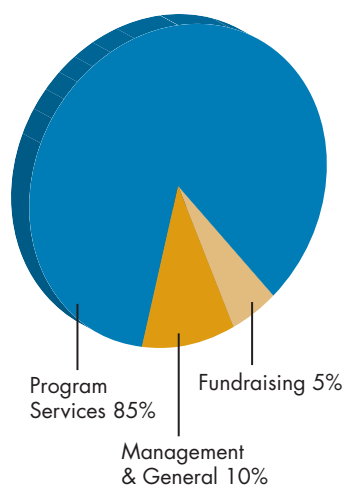
As proposed state budget cuts threatened to reduce funding to New Horizons, our clients took an active role to make their voices heard. In February 2011, several hundred clients and their families rallied at the Van Nuys State Office building. The next month, they followed up with more than 600 hand-written letters to Assembly member Bob Blumenfield, Assembly Budget Committee Chair. New Horizons clients continued their advocacy efforts in May by participating in public hearings on the State Department of Developmental Disabilities' plans to reduce funding to organizations like New Horizons. Throughout all of these activities, our clients have continued to deliver cookies on a quarterly basis to local legislators, thanking them for their service and reminding them of how important New Horizons' programs are to them.

**IN FEBRUARY, 2011,
HUNDREDS OF NEW
HORIZONS' CLIENTS
AND THEIR FAMILIES
PROTESTED PROPOSED
STATE FUNDING CUTS.**



speaking out

Functional Expenses



2011 BOARD OF DIRECTORS

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Stanley Bryant, *Chairman*
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 Dean Daily, *Vice Chairman*
 Larry Stern, *Treasurer*
 Roc Caldarone, *Secretary*
 Cynthia Kawa,
Chief Executive Officer

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 Muriel Goldojarb
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 Burt Margulis
 Kevin Mentzel
 Nina Perry
 James Porter
 Ernie Smith
 Susan Stearns
 Stuart Steinberg
 Gary Washburn
 Sue Weitkamp

Honorary Directors

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 Peggy Carr
 Julie Kavner
 John Lithgow
 Joseph Mascolo
 Julie Newmar
 Charlotte Rae
 William Schallert
 Michael Tilson Thomas

Consolidated Statement of Activities

For the Year Ended June 30, 2011

Revenue, Gains and Support

Tuition and fees	\$ 8,570,411
Workshop projects	1,971,578
Contributions and grants	516,387
Rents	570,361
Food services	403,098
Proceeds from fundraising events, net of direct benefit costs of \$43,760	255,087
Contributed goods and services	135,738
Miscellaneous	55,710
Interest and dividends	35,022
Realized and unrealized gains on sales of investments	59,015
Gains on sales of property and equipment	12,409
Total Support	\$12,584,816

Functional Expenses

Program services	\$ 10,585,730
Management and general	1,242,479
Fundraising	574,856
Total Expenses	\$12,403,065

Changes in Net Assets **\$ 181,751**

Net Assets, beginning of year **8,149,679**

Net Assets, end of year **\$ 8,331,430**

Consolidated Statement of Financial Position

June 30, 2011

Assets

Current Assets	
Cash and cash equivalents	\$ 1,153,922
Investments	1,089,247
Accounts receivable, net	1,555,414
Prepaid deposits and other current assets	47,999
	\$ 3,846,582

Endowment Investments	\$ 1,598,670
Restricted Deposits and Funded Reserves	133,425
Property and Equipment, net	5,004,075
Total Assets	\$10,582,752

Liabilities and Net Assets

Current liabilities	
Current portion of notes payable	\$ 57,418
Accounts payable and accrued expenses	1,156,662
Deferred revenue	69,167
	\$ 1,283,247

Long-Term Liabilities	
Line of credit	299,042
Notes payable, net of current portion	669,033
Total Liabilities	\$ 2,251,322

Commitments and Contingencies (Notes 5, 11 and 12)

Net Assets

Unrestricted	
General	\$ 2,688,987
Investment in land and buildings	4,043,773
Board-designated endowment	556,670
	\$ 7,289,430

Permanently restricted	1,042,000
	8,331,430
Total Liabilities and Net Assets	\$10,582,752



Thank you to our
HEROES OF HORIZONS
who have included
support of New Horizons
in their estate plans.

Alaine & Dick Bartus
Renee Beeder
Sharon & Stanley Bryant
Rose & Paul Elkins
Mr. & Mrs. Guenther W. Engel
Barbara & Marty Farkas
Freida & Michael Gockel
Mr. & Mrs. Peter Hansen
Cynthia Kawa
Ross Craig Kawa
Janet B. Latto
Nora & Aaron Lazaroff
The Estate of Aldea Lumenello
Susan Stearns
Roseline Susman
The Estate of the Wechsler Family
Sue & Fred Weitkamp

Moving Toward the Next Horizon *Thank You to Our Generous Donors*

\$25,000 and above

The Ahmanson Foundation
Ms. Peggy Carr
County of Los Angeles
Ms. Julie Kavner
Mr. & Mrs. Bernie Switt
Wells Fargo Bank

\$10,000-\$24,999

Sharon & Stan Bryant
Campbell Family Foundation
The Lawrence P. Frank Foundation
Mr. David Green
Ms. Janie Hansen
Mr. & Mrs. Ernie Smith
Vons

\$5,000-\$9,999

Aadlen Brothers Auto Wrecking
Mr. & Mrs. Hank Arklin
Mr. & Mrs. John Bessolo
Boeckmann Charitable Foundation
Boston Private Bank & Trust
Clay Lacy Aviation
Mr. & Mrs. Lawrence Diamond
Mr. & Mrs. Rick Fisher
Insulate America
Kaiser Permanente
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San Fernando Valley Chapter
Ms. Wanda Nixon
Pharmavite, LLC
Ms. Susan Stearns
Van Nuys Airport Industrial Center
Sue & Fred Weitkamp

\$2,500-\$4,999

Andreini & Company
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Lee Hamer Memorial Charities
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Mr. Jonathan Murray
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SGB/NIA Insurance Brokers
Styl'n Construction, Inc.
UBS

\$1,000-\$2,499

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Mr. & Mrs. John Bunzel
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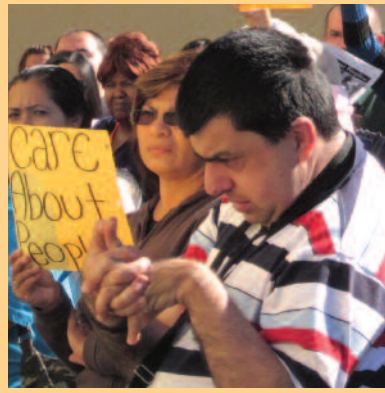
\$500-\$999

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\$250-\$499

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Mr. Steve Poswillo
Precision Dynamics Corporation
Pregnancy Counseling Center
Ms. Jane Price
Prudential Cares Foundation
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Racnan, Inc.
Ralphs Grocery Company
Reliable Care Corporation
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Rhasa Bhasa
Richter Specialty Constructors
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Rotary Club of Granada Hills
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Mr. & Mrs. John Russell
Mr. Paul Rutherford
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Mr. Jan Westman
Mr. & Mrs. Kenyon Wood
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Mr. & Mrs. Kenneth Zunder





new horizons

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