



new horizons
Serving Individuals with Special Needs

2015 ANNUAL REPORT

OUR MISSION

New Horizons empowers individuals with special needs to fulfill their dreams. Through partnerships, community education and advocacy, we create a brighter future in which our clients are accepted by, participate in and add value to the community.

OUR VISION

We envision a brighter world in which individuals with special needs and other developmental disabilities are:

Valued for their strengths and their challenges, their courage and their joy.

Where each person is afforded compassion and dignity, rights and opportunities as equal members of the community.

And where our partnerships, community education, and advocacy have eliminated the difference between the culture of caring we provide at New Horizons and the quality of acceptance and caring provided by the community.



new horizons

Serving Individuals with Special Needs

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A Message To the Community

from the Chairman of the Board and President/CEO

Dear Friends and Supporters,

In fiscal year 2015 New Horizons had a number of wonderful stories to tell due in large part to your commitment to the organization and the more than 1,000 individuals we serve each year. Your support affected the lives of our clients. The pages of this annual report confirm that and make it abundantly clear that our stories are really your story, too.

It also speaks to the timeless vision that eight families held in 1954 for their children diagnosed with Down syndrome. Now with your help New Horizons carries their dreams as a guiding light; while continuing to empower our “dreamers” through:

1. **Job training and placement.** This year Employment Services gained 54 new employers, enabling the program to place more than 300 clients in community jobs. Our Work Services program also received several new jobs for our client trainees, helping them to meet 99% of their goals on the line. At the same time, the program created strong partnerships with local and international organizations interested in exploring jobs driven by social sustainability. And in Fiscal Year 2015, Sam’s Café not only exceeded its budget goals serving our clients and bringing in new business, it also aided several of our clients to become Food SAFE Certified in the kitchen.
2. **Education and counseling.** Our Monarch Mobile Day Program (MMDP) and on-campus Achievement Center served more than 200 individuals, helping them to become integrated into the community and achieve life goals. In fiscal year 2015 they continued to be involved in social and recreational activities through in-home and classroom instruction as well as volunteer opportunities. Specifically through MMDP, we are proud to say we continued to serve those who have been forgotten along with their families.
3. **Travel training.** With a combined total of 500 referrals and trained participants, our Green Light to Mobility program offered one-on-one instruction to our clients while reaching out to our own community of service providers, establishing ourselves as experts in the travel training field.
4. **Residential services and community living support.** Through Residential and Community Living our clients are living the lives they’ve designed for themselves. We have increased the scope of involvement within the community for those who live on their own with the help of New Horizons staff; and we continue to advance the lives of our Residential clients by remodeling and improving our homes. Two facilities have been converted to nursing facilities, while our newest home for individuals with Down syndrome who are diagnosed with Alzheimer’s is well on its way to being finished.

Facts and figures, however, do not tell the whole story. The totality of our fiscal year accomplishments is better told by our consumers and we want to give individual clients the opportunity to express what your support has meant to them and how you have touched their lives. Because of you we are writing a beautiful story together, one program and service at a time. Thank you for inspiring us with your generous support, your involvement, and your passion. Working together we can continue to lift the lives of our clients, who are the heroes of this tale, and help them build a marvelous future.

On behalf of New Horizons Board of Directors, volunteers, and staff, thank you!

John D. Bunzel
Chairman of the Board

Cynthia Sewell
President and Chief Executive Officer



John D. Bunzel



Cynthia Sewell

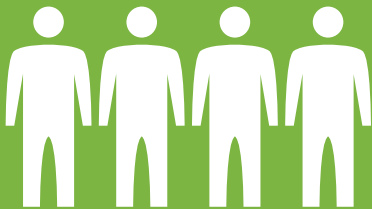


18,378

Hours clients spent training through job club and the Pathways Program

\$1.67M

Total income earned by New Horizons consumers in Supported Employment



6,410

Hours of volunteer service performed by family and friends of New Horizons

TOO MANY TO COUNT



Number of cookies baked at Sam's Café

New Horizons By The Numbers

5,206

Hours of travel training



7,800

Hours spent on the computer by clients in the Technology Media Arts Program



540

Hours spent by clients learning to advocate for themselves at New Horizons Toastmasters

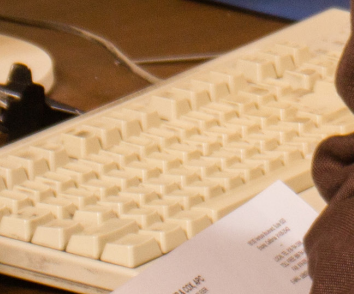
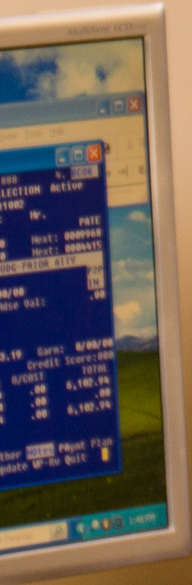
Employment Services

When he was younger, **Michael Aguila** struggled with communication. Oftentimes he wouldn't talk at all, not to family or friends, and his world was very small. Today, and for most of his adult life, New Horizons has had a great impact on Michael. Through the Employment Services program and its one-on-one job coaching, Michael has gained the confidence to succeed at his job at the Law Office of Bleier & Cox and at home. He has been able to flourish, not just at home but also within the community. There's been a great change in Michael, who this year has been invited to become a New Horizons Board Member.

“

He's a future
New Horizons
Board Member.”

— **Anna Eskandarian**, Director of Employment Services



Work Services

As one of New Horizons' oldest clients, **Lucretia Cassano** has been a part of New Horizons since the 1970s where she has participated in a number of the agency's programs and services. When she first came to us, she started in the Achievement Center setting goals for herself. She later began working in Sam's Café where she learned food preparation and how to serve her fellow clients. Today she enjoys being a part of the Work Services program where, as a workshop trainee, she earns a real paycheck. She also lives in one of New Horizons' 13 residential homes, and regularly attends and volunteers at New Horizons' events. An active member of Toastmasters, Lucretia can often be seen dancing on Friday nights with staff and clients at Sam's Café's monthly dance parties.

“

Lucretia has been a part of New Horizons, benefiting from its programs and services, for more than 40 years.”

— **Esteban Estrada**, Director of Work Services



Achievement Center

Lychanique Moore has been enrolled in the Achievement Center for a year and a half. When she arrived at New Horizons she was known as the shy girl who had drawing skills and a fondness for diaries. The staff, aware of her interest in arts and crafts, placed her in the art center. They were confident she could blossom by focusing on what she does best. Her artwork has been sent out as greeting cards, incorporated in agency calendars, put on display in California Assembly Member Adrin Nazarian's office (CD-45), and can be seen on campus.

“

The staff was confident
Lychanique could blossom.”

— **Tony Casasola**, Administrator, Day Program Services,
Campus Based



Residential Services

In May of last year **Arturo Duarte** came to live in New Horizons' 13A nursing home. He came from a skilled nursing facility where he had very little social life and was pretty much an introvert. And then, shortly after his acceptance into New Horizons' Residential program, he was diagnosed with cancer. For the last four months of his life under the Residential program, he blossomed in spite of his health issue. His social and communication skills improved, giving him the opportunity to live more fully. His family is grateful for the quality of life he enjoyed while in New Horizons' care.

“

Arturo flourished in spite of his failing health.”

— **Tetyana Wynter**, Director of Residential Services



Community Living

When client **Ken Cohen** opens his home to entertain others within the Community Living program he does so for the company... and the leftovers. But this past Christmas, once the celebration ended, Ken found himself out of luck as far as the food was concerned. After 13 hours of voluntarily hosting the holiday party for Ken and his guests, who are also in the program, staff member **LeaNetta Bell** packed up what was left of dinner and delivered it to a client in Valencia who she discovered was unexpectedly all alone. Not only did she drop off the food, she also spent time with the client. This resulted in her not being able to celebrate Christmas with her own family until later that night. LeaNetta represents the dedication all staff members have towards their clients at New Horizons.

“

Ken opens his home, while
LeaNetta opens her heart.”

— **Nancy Soo-Hoo**, Director of Community Living Services



Mobile Monarch Day Program (MMDP)

Twenty-two year old **Alisha** lives with her mother and grandmother. At the age of 15, she left school for health reasons and ceased to have regular interaction with anyone outside of her home. She eventually received a neuron stimulator implant that enabled her to become seizure free, however her family remained fearful. They didn't want her to do anything that might jeopardize her health. When MMDP came into Alisha's life, she had no shoes because she never went outside. After one year of working with Alisha and her family, she now puts on her own shoes and clothes, goes for walks, and has consistently developed a number of social skills with support of family and New Horizons.

“

Alisha is developing a number of social skills with support.”

— **Dana Hart**, Monarch Mobile Day Program Manager



Green Light to Mobility Travel Training Program (GLM)

Alexandro Sanchez is a student at Mission College enrolled through the Center for Advanced Transition Skills Program (CATS). He was referred to GLM to learn how to ride the Metro bus system so he could balance his school, part-time job, and social fun. During his travel training sessions he learned bus schedules and routes, and how to use Google Maps. Through travel training, New Horizons taught Alexandro to be more independent. He now believes in himself and travels without fear or anxiety.

“

Learning Metro helps
Alexandro balance school,
work, and fun.”

— **Anne Murphy**, Mobility Training Services Administrator



Metro

234

GA

Sam's Café

Jose Torres didn't speak any English when he first came to work at Sam's Café through Supported Employment, and he was known for walking around with his head down. Still, somehow, he found a way to express his desire to work on the cash register. With the help of his job coach, he proceeded to train and gain confidence in that area. Today Jose is learning the basics for a job he always wanted. And the shyness he had when he started the job is gone. He is sure of himself. He relates to his employer, his co-workers and his customers at the café.

“

Jose's learning the basics for a job he always wanted.”

— **Aida Velasco**, Sam's Café Administrator



Sam's Cafe

Development

During the holidays, Work Services client **Elizabeth Marton** delivered a box of candy to New Horizons' President and Chief Executive Officer, Cynthia Sewell. While doing so she proudly stated, "This is from your greatest fund raiser!" For several years now, Elizabeth has been recognized for her efforts in raising money for New Horizons' annual run/walk-a-thons. Here she is attending New Horizons 2015 Concert Fundraiser which featured the classic rock-n-roll group AMERICA.

“

Elizabeth proves that
our clients can be great
fundraisers too.”

— **Cynthia Sewell**, President & CEO



CONSOLIDATED STATEMENT OF FINANCIAL POSITION

JUNE 30, 2015

2015 BOARD OF DIRECTORS

Officers

John D. Bunzel *Chairman*
 Sue Weitkamp *Vice Chairperson*
 Stuart L. Jaffe *Treasurer*
 Ken Miles *Secretary/Chair-Elect*

Board of Directors

David Adelman
 F. Shawn Azizollahi
 Glenn Baker
 Mary Ann Cummins-Prager
 Colin Donahue
 Mitchell Englander
 Mary K. Fischer
 Alan Goodstein
 Heidi Lennartz
 David Lillington
 Burt Margulis
 Dana K. Martin
 Hank Miller
 Patrick Murray
 Jeffrey Noblitt
 Erica Nord
 Kurt Peter
 Angela Reese
 Joel Simon
 Mark Studner
 Christine Ward
 Scott Zimmerman

Honorary Directors

Paula Boland
 Peggy Carr
 Julie Kavner
 John Lithgow
 Jonathan Murray
 Julie Newmar
 Charlotte Rae
 William Schallert
 Michael Tilson Thomas

Emeritus Council

Dick Bartus
 Dr. Robert Behringer
 Spero Bowman
 Stan Bryant
 Roc Caldarone
 Sally Cook
 Larry Daniels
 Larry Diamond
 Paul Elkins

ASSETS

Current Assets

Cash and cash equivalents	\$ 1,536,440
Investments	290,738
Accounts receivable, net	1,567,007
Current portion of pledges receivable	55,000
Prepaid expenses and other current assets	117,868
	3,567,053

Noncurrent Assets

Pledges receivable, net of current portion	165,000
Restricted deposits and funded reserves	218,879
Endowment investments	2,672,861
Due from Reseda Ranch	630,112
Property and equipment, net	4,801,152
	\$ 12,055,057

LIABILITIES AND NET ASSETS

Current Liabilities

Current portion of notes payable	\$ 130,217
Accounts payable and accrued expenses	1,437,739
Deferred revenue	44,425
	1,612,381

Long-Term Liabilities

Line of credit	299,042
Notes payable, net of current portion	341,156
Total Liabilities	2,252,579

Net Assets

Unrestricted	
General	2,725,537
Investment in land and buildings	4,184,080
	6,909,617
Temporarily restricted	220,000
Permanently restricted	2,672,861
Total Net Assets	9,802,478

\$ 12,055,057

CONSOLIDATED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2015

Revenue, Gains and Support	
Tuition and fees	\$ 9,709,056
Workshop projects	1,363,088
Contributions and grants	1,131,814
Rents	529,081
Food services	366,968
Proceeds from fundraising events, net of direct costs of \$163,550	270,665
Contributed goods and services	124,431
Miscellaneous	36,172
	13,531,275
Functional Expenses	
Program services	11,251,017
Management and general	1,072,831
Fundraising	496,800
	12,820,648
Changes in Net Assets from Operations	710,627
Investment and Endowment Activity	
Interest and dividends	88,842
Net gains (losses) on investments	(45,695)
Net Investment and Endowment Activity	43,147
Changes in Net Assets	753,774
Net Assets, beginning of year	9,048,704
Net Assets, end of year	\$ 9,802,478

STAFF

Cynthia Sewell

President/Chief Executive Officer

Greg P. Santilli, CPA, CIA

Chief Financial Officer

Roschell Ashley

Chief Operating Officer

Diane Thorsell

Director of Human Resources

Judi Pennella

Interim Vice President of
Development and Marketing

Nancy Soo Hoo

Director of Community Living Services

Anna Eskandarian

Director of Employment Services

Tetyana Wynter

Director of Residential Services

Esteban Estrada

Director of Work Services

Cameron Lee

Program Development Manager,
Travel Training

Gay Wane

Program Development and
Outreach Specialist

Tony Casasola

Administrator, Day Program Services,
Campus Based

Aida Velasco

Sam's Café Administrator

Leilani Downer

Marketing and Communications
Manager

Donors

\$25,000 and Above

The Estate of Mrs. Dorothy Adlen
The Annenberg Foundation
County of Los Angeles
Galpin Motors
Ms. Julie Kavner
Mr. Jonathan Murray
St. Jude's Trust for the Forgotten
Blind, in Memory of
John L. Goff, Jr., M.D.
W.M. Keck Foundation
Wells Fargo Foundation

\$10,000–\$24,999

Anheuser-Busch Foundation
Mr. and Mrs. Glenn Baker
Mr. & Mrs. Stanley Bryant
California State University –
Northridge
Campbell Family Foundation
Ms. Lisakay Epstein
The Fanny and Svante Knistrom
Foundation
Mr. & Mrs. Martin Farkas
Judy & Rick Fisher
The Lawrence P. Frank
Foundation
Ms. Janie Hansen &
Mr. Wallace Manning
Drs. David and Linda Lillington
National Charity League, Inc.,
San Fernando Valley Chapter
NSBN LLP
Mr. Eric Peter
Providence Health & Services,
Southern California
Mrs. Roseline Susman

\$5,000–\$9,999

Aadlen Brothers Auto Wrecking
Boeing/Spectrolab, Inc.
Boston Private Bank & Trust
Mr. & Mrs. John Bunzel
CPEhr
Mr. & Mrs. Lawrence Diamond
Ms. Heidi Lennartz
Marcia Israel Foundation, Inc.
Mark's Legacy Foundation
Ms. Wanda Nixon
Mr. & Mrs. Ernie Smith
Ms. Susan Stearns
The Charitable Foundation
The Vons Foundation
Van Nuys Airport
Industrial Center
Mr. & Mrs. Fred Weitkamp
Wells Fargo Bank – California
Business Banking

\$2,500–\$4,999

Alperstein, Simon, Farkas,
Gillin & Scott LLP
Anonymous
Mr. Roc Caldarone
Cas Foundation
Mr. & Mrs. Winston Chappell
Dr. Mary Ann Cummins-Prager
Discover A Star Foundation
Mr. & Mrs. Paul Draper
Ms. Gloria Elgort
Flannery, Inc.
Mr. Alan Goodstein
Goodstein Wealth
Management LLC
Greenberg & Bass, LLP
Mr. & Mrs. Stuart Jaffe
John & Hilda Arnold Foundation

Mr. Dana Martin
Mr. and Mrs. Ken Miles
Mr. Patrick Murray
North Valley Construction
Company
Paul Davis & Alberta Bellisario
Insurance Services
Ms. Phyllis Rini
San Fernando Valley Employer
Advisory Council
Mr. Stan Schneider
Styl'n Construction, Inc.
Mrs. Mary Switt
Weingart Foundation
Scott Zimmerman

\$1,000–\$2,499

Mr. Nader Abdelsayed
Mr. David Adelman
Americh Corporation
Supervisor Mike Antonovich –
Los Angeles County Board
of Supervisors
Mr. & Mrs. Steven Arklin
Roschell Ashley
Ms. Christa Baldwin
Mr. Alan Bladyka
Ms. Cathy Blin
The Franklin Cole Foundation
Ms. Cynthia Cooper
Cooper Communications, Inc.
Cortazzo, Inc.
Mr. & Mrs. Robert Couturier
Mr. & Mrs. Lawrence Daniels
Ms. Joan Danko
Dr. & Mrs. Andrew D. Dixon
Colin Donahue
EagleEye IT
Mr. & Mrs. Paul Elkins

Ms. Eileen Fass
 Mr. Fred Fisher
 Food 4 Less
 Mr. & Mrs. Michael Gockel
 Mr. & Mrs. Steve Greenberg
 Hamer Toyota
 Mr. & Mrs. P. Michael
 Hathaway
 Dr. Kwei Kuang Hsu
 Martin Jellin
 Mr. & Mrs. Howard Jensen
 Mr. & Mrs. John Kiffmeyer
 Kirsch, Kohn & Bridge LLP
 Mr. David Lykken
 Mr. Paul Mandabach
 Mr. & Mrs. Burt Margulis
 Mr. & Mrs. David Marton
 Randy and Jonelle Miller
 Netgain Networks, Inc.
 Marilynn North
 PDC
 Mr. Ross Pendergraft
 PNCR LLC
 Al Reano
 Cynthia & Jeffery Sewell
 Sherman Oaks Woman's
 Club, Inc.
 Michael Silver
 SimEx iWerks Entertainment
 Surety Funding Group LLC
 Van Nuys Airport
 Christine Ward
 Dieter & Brigitte Zemmrich
 Mr. Robert Zoechling

\$500–\$999

Gerardo Alaniz
 America
 Mr. Dennis Ayers

Mike and Amy Benavente
 Helen and Kay Charles Blin
 Foundation
 Mrs. Victoria Castillo
 Dr. Terry Cavicchi
 Ms. Doris (D.C.) Cordova
 Mr. Laurence Estrin
 Mr. & Mrs. Gary L. Feldman
 Mr. & Mrs. Jerry Fischer
 Mr. Patrick Flaherty
 Mr. & Mrs. Leonard Frierman
 Ms. Karen Fung
 Mrs. Roxy Gaskill
 Judge & Mrs. Michael Harwin
 Kneset B'Nai B'rith
 Knights of Columbus
 Enrique Maldonado
 McCalla Company
 Ms. Debbie Meredith
 Mike's Roofing Service, Inc.
 Morgan Stanley
 Ms. Diane Nelson
 Mr. & Mrs. Michael O'Sullivan
 Owen, Patterson & Owen
 Parunyan Enterprises LLC
 Ms. Marianne Petson
 Ralphs Grocery Company
 Roy Neilson Plumbing
 Rutherford Company, Inc.
 Greg Santilli
 Gary Schneider
 Brian Shapiro
 Martin Smietanka
 Mr. & Mrs. Kevin Stearns
 Mr. & Mrs. Stuart Steinberg
 Mr. Brad Sures
 Mr. & Mrs. Rolf Teuber
 Mr. & Mrs. Paul R. Thorsell
 Lester and Jane Trachman

UBS Matching Gift Program
 Mr. & Mrs. Robert Villar
 Western Management
 Associates
 Brigitte Zemmrich

\$250–\$499

Mr. & Mrs. Yousef Abdelsayed
 Ms. Melinda Alesana
 Alessi & Koenig, LLC
 Christopher Blin
 Ms. Stephanie Blin
 Mr. Bill Boatwright
 Cal Micro Recycling
 Angel Church
 Mr. & Mrs. Jack Colker
 Cooper Product
 Mr. & Mrs. Michael Daniels
 Mr. Brian Darrock
 Ms. Lilli Diamond
 John Eissele
 Carlos Fuentes
 Jodi and Alex Garcia
 Mr. Marcus Hall
 David Haygood
 Edward and Mary Hersh
 Edwin Lannone
 Mr. Dennis Jebbia
 Stephanie Jones
 Mr. Brian Kadison
 Mrs. Alberta Kelley
 Mr. Leon LeBuffe and
 Dr. Julena Lind
 Barb and Barry LeQuire
 Mr. Daniel Lessner
 Kellie Martin Christian
 Karen McTier
 Robert Miles
 Morgan Stanley

Mr. Ray Musser
 NBCUniversal
 William Nelson
 Frank Niesner
 Jeffrey Noblitt
 Lanny Noveck
 Debra Rabb
 Ms. Lena Rivkin
 Ms. Kim Rolfes
 Mr. Thomas Schulte
 Glenn and Cindy Sherman
 Mr. Wayne Sherman
 Julia Shy
 Mr. & Mrs. Stuart Silverman
 Ms. Susan Simon &
 Mr. Joel Aronowitz
 Mr. Brent A. Sincok
 James and Kimberly Soash
 Lisa St. Amand
 Ms. Patricia Travis
 Waste Management
 Sharon Sackin and
 Marc Weisel
 Mrs. Rose Weiss
 Ms. Wendy Weiss
 Mrs. Christa Weitkamp
 Mr. & Mrs. John Weitkamp
 Mr. Michael Wesley
 Edward White



new horizons

Serving Individuals with Special Needs

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