



new horizons

Serving Individuals with Special Needs

NEW



HORIZONS



2018
Annual Report

"If you advance confidently in the direction of your dreams, and endeavor to live the life imagined, you will meet with a success unexpected in common hours."

HENRY DAVID THOREAU

As your new Board Chairman and President/CEO, we are pleased to highlight the outstanding accomplishments for our clients and agency this past year. New Horizons was founded with the vision to provide opportunities for adults with disabilities when there were none. To provide hope where others thought it not possible. To say yes, when the world was still saying no. These founding beliefs and principles still guide New Horizons some 64 years later, and while there are many changes on the horizon, our steadfast commitment to our clients and stakeholders remains as strong as ever.

This past year New Horizons helped over 1200 people improve their lives. With programs and services like our Community Employment division, which provides a broad array of options including volunteer opportunities, group employment, and 350+ individual placements, our 12 Residential Homes, our Community Day Services, our Supported Living division, and our Green Light to Mobility program which trains individuals with disabilities and other community members to use public transportation, these and literally dozens of other New Horizons' programs have had a profoundly positive effect on the lives of the people we serve.

But we're keenly aware that we could not do this without your support. New Horizons has been fortunate to have committed partners like you, working with purpose to champion our mission. Without your guidance, commitment, and loyalty we would not have been able to make the dreams of so many worthy individuals come true, and for that, we say THANK YOU.

We look forward to providing you this opportunity to review all that was accomplished this last year, and to sharing the new, exciting changes that lie ahead!

With respect,



Ken Miles
Chairman of the Board



John C. Brauer, M.A.
President/CEO



MEET THE NEW LEADERSHIP OF NEW HORIZONS:

In 2018, New Horizons welcomed Ken Miles as its new Chairman of the Board of Directors, and a new President/CEO, John C. Brauer, M.A.

Ken Miles joined New Horizons' Board in 2011. Prior to becoming Board Chair he regularly served as Chairman of the Golf Classic.

He has been instrumental in fund development, policy and finance. He appreciates the role New Horizons plays in providing critical resources to adults with special needs.

Ken is Managing Principle Partner with CliftonLarsonAllen, an accountancy firm.

John Brauer joined New Horizons in December 2017. As President and CEO, he brings his experience in assisting individuals experiencing homelessness, mental health challenges, and other significant disabilities to our organization to help our clients find inclusion in the community.

As a serial entrepreneur who has run over ten social enterprises, including nonprofit-owned and operated businesses, John has great plans for moving New Horizons forward in its programs and services in the years to come.

Program Highlights

This year New Horizons celebrates 64 years of supporting our clients with intellectual or developmental disabilities (IDD) and their families. These are important services and programs we provided in FY 2018:

Working

EMPLOYMENT SERVICES

Work empowers people to realize their dreams and strengthen their lives.

"Intake, referral, workplace readiness, employment training, job development, placement and on the job support... this is what we do for all the clients we serve."

— **Pamela Arturi**,
Senior Employment
Services Director

New Horizons continues to provide a variety of community based employment services for individuals with intellectual, developmental and other disabilities. New Horizons has been offering employment services since 1988 and continues to develop and expand services to include new employment programs and opportunities for adults and transition age youth.

PATHWAYS

As a bridge to Supported Employment, the Pathways program assists individuals in developing workplace readiness and experience, by time-limited career

exploration and on the job training at various community businesses. Pathways program participants are paid minimum wage for their work experience. Kohl's, Jon's Market, 99 Cents Stores, Vons, Marshall's Department Store and CSUN are some of the Pathways partners and sites for paid work experience.

JOB CLUB

New Horizons Job Club provides employment skills training, education, counseling and discussion in a classroom setting.

SUPPORTED EMPLOYMENT

Supported Employment includes individual and group work placement at various businesses, with job coaching support, case management and progress monitoring as needed.

DIRECT PLACEMENT

CA Department of Rehabilitation (DOR)

Referrals for Direct Job Placement include individuals who may not have developmental disabilities, but have other disabilities, making them eligible for CA DOR services.



HIGHLIGHTS:

Total numbers served in FY 2018 with both individual and group placements in the community:

- Total Employment Services Referrals: 260
- Supported Employment: 98 (35 placements)
- Pathways: 64

New business partners include: IMT, Liberty Tax Service, Sprouts Farmers Market, Patenaude & Felix Law, Cavare Ha's Italian Deli, The Home Depot, Athleta, Homeboy Industries, Sulphur Springs School, and Foley & Lardner LLP.



PATHWAYS II VOCATIONAL DISCOVERY TRAINING

So much to learn and discover in a world that has so much to offer...

When New Horizons announced the closing of its workshop, many of our clients, along with their families, wanted the opportunity to continue to work and earn a paycheck. In FY 2018, the new Pathways II program was born as a way of bridging the gap for those clients who weren't quite ready for our traditional Pathways program under the agency's Employment Services. Truly considered a stepping stone to help the clients interested in employment discover first and foremost where their interest lies and where they would like to work, Pathways II provides paid vocational training in the community 6 hours per week, simulated job studio experience, and personal development support opportunities.

HIGHLIGHTS:

Pathways II...

- FY 2018 saw 44 clients participate in this year-long community integration and discovery program.

SAM'S CAFÉ A PLACE FOR HAPPY MOMENTS!

With a full professional kitchen, facilities for up to 250 guests, Wi-Fi, ample parking, and affordable rates, in FY 2018 Sam's Café continued to be the perfect location for "happy moments" like: monthly client dances, baby showers, children's parties, wedding receptions, quinceañeras, and holiday events. It remained a top choice for community service clubs and business meetings, too. We were proud to be the site for North Los Angeles County Regional Center's (NLACRC) informative candidate forums and town hall meetings. And we were honored to be the location for former LA Councilmember Mitchell Englander's (CD-12) Annual Principals Meeting, which allowed us to open our doors to the community; a group that included *Wings Over Wendy's*, an aviation and military aficionados that honors all veterans past and present.

Sam's Café is also the home of New Horizons' famous cookies, which can be purchased online for any special event.

HIGHLIGHTS:

Sam's Café...

- Provided approximately 80 meals a day
- Hosted 200 outside events
- Sold 5,000 cookies
- Held 12 client dances, 4 barbecues and 1 holiday party
- Main room was flipped (tables to auditorium chairs) about 1,000 times.



Living

RESIDENTIAL AND COMMUNITY LIVING

Home is where you're accepted and people understand you.

"The greatest tool for learning is discovering what one cares about." – Adrian Clark, Community Living Manager

In FY 2018 the Community Living's Life Skills Instructors and Mentors had the opportunity to assist participating clients advance in their independent living skills as well as maintain and create new goals. We extended our services from North Hills, Encino, North Hollywood, Northridge, Granada Hills, Canoga Park, Chatsworth Woodland Hills, Valencia and Santa Clarita.

HIGHLIGHTS:

41 individuals live independently in the community.

RESIDENTIAL SERVICES

"We will continue to meet the ever changing needs of our residents while running an efficient and solvent program." — Tetyana Wynter, Director of Residential Services

New Horizons' Residential program is made up of 13 homes which afford our clients understanding and the opportunity to live in the community in a home-like setting.



HIGHLIGHTS:

- 77 clients live in New Horizons' residential homes now and during FY 2018
- All 4 of our community care homes received findings-free annual licensing reviews from Community Care licensing.
- All of our intermediate care homes underwent successful recertification surveys from the California Department of Public Health, with 4 of them receiving deficiency-free surveys.

Learning

GREEN LIGHT TO MOBILITY TRAVEL TRAINING PROGRAM

A bus ride can take you to another world.

"New Horizons' Green Light to Mobility travel training program looks forward to assisting our clients, students, and seniors in achieving their independence." — Auxiliadora Romero, Mobility Training Services Coordinator

This year the GLM program continued to serve seniors, students, and individuals with disabilities, helping them to use public transportation and move throughout the community for work, recreation, and so much more. Some of our training sites specifically helped seniors as well as students in FY 2018 at such locations as: Panorama High School, San Fernando High School, Sylmar High School, Kennedy High School, Miller CTC, One Generation, Culver City Senior Center, Chinese Health Club, and Sherman Oaks East Valley Senior Center.

HIGHLIGHTS:

514 individuals were served by GLM in FY 2018.

- Typical seniors: 297
- Persons with disabilities: 118
- Students with special needs: 99



COMMUNITY DAY SERVICES

Finding a place in the community.

“Our goal is to have all Community Day Service clients in the community 100% of their day by the end of the year. The program day for each client will include a combination of volunteer, learning and social opportunities.” — Dana Hart, Community Day Services Director

In an effort to facilitate participants’ learning vocational skills in the community through volunteering, new sites were developed in FY 2018 (its second year of existence). These sites included: Bernardi Center, YMCA, Sherman Oaks VIC, Community Distribution Center, Hope of the Valley, and Calvary Temple. While going into the community was a major part of their week, the rest of the time our participants received classroom instruction that directed them, if they so desired, toward future employment, equipped with expected social behavior and functional work skills.

HIGHLIGHTS:

During FY 2018 our clients performed approximately 4,800 volunteer hours at hundreds of sites throughout the Los Angeles area. That adds up to 10 volunteer sites per day!

ACHIEVEMENT CENTER

Learning may start in the classroom, but it should never stop there.

“Our overall goal is to have all of our activities off campus and to allow our clients to be fully integrated into our community.” — Jessica Borboa, Day Services Manager

Having focused on classroom space and building a staff of highly trained professionals, in FY 2018 participants were encouraged to explore the



community like no time before. With the Metro training that came from our travel training program (GLM) and New Horizons’ ability to secure additional modes of transportation through generous donations, our clients enjoyed a day program that included daily excursions in and around the San Fernando Valley while still finding the opportunity to partake in on-campus events such as safety training, cooking lessons, arts and crafts, drum circle, Zumba classes, and Toastmasters.

ON THE HORIZON

Today, New Horizons celebrates its 65th Anniversary. As an agency we are still advancing dreams, imagining possibilities, and achieving success for our client trainees through programs and services, and social enterprises like our **GoGrocery Training Center**, which is designed to begin working in partnership with Albertsons Grocery Store to train our client participants on how to successfully work in their community stores and others. New Horizons envisions the next 65 years as an era of advancing community inclusion and belonging for those we serve. We see our trainees gaining skills, jobs, homes, and empowerment at a level never imagined. The eight parents who started our organization did so for the children they dearly loved. New Horizons continues to fulfill dreams and create opportunities to make the community a better place for all we support.



TECHNOLOGY MEDIA ARTS (TMA)

Falling under the Achievement Center program, New Horizons continued to satisfy participants’ creative side with training in media, graphic arts, and basic computer skills. New and exciting curriculum is being planned for the future, and clients are encouraged to learn skills that will open up a whole new world to them, taking them beyond the borders of our campus.

HIGHLIGHTS:

- 112 clients were served by the Achievement Center in FY 2018. New partnerships were developed with local recreation centers, offering classes (i.e. line dancing, exercise, and sign language) to our clients in the community.
- 100% of the program’s clients are now going out into the community
- At the 3rd Annual *Mitchell Englander’s Making Movies That Matter (MMTM) Short Films Festival*, our TMA program proudly received “Best Film” in the Open Category for *Cooking Class*, and the Courage Award for *Survivorship*, featuring TMA participant, Susan Gross.
- One TMA client participant obtained full-time employment and graduated from the program.



MONARCH MOBILE DAY PROGRAM (MMDP)

Meeting the need wherever it can be found.

“The MMDP program is expected to be in even more demand as facility based programs become less of an option in favor of inclusive environments. It is a program that is quickly expanding in regard to staff and participants based upon demand and its many Regional Center referrals.” — Dana Hart, Community Day Services Director

MMDP is a program that offers services entirely in the community, bringing program services to the client: in their family home; skilled nursing facilities; community care facilities; continuous nursing; or specialized residential services (CPP). In FY 2018 we continued to see each client benefit from a specific, individualized curriculum designed to meet his or her unique needs towards an enhanced quality of life.

HIGHLIGHTS:

The program benefited 44 individuals unable to attend a campus based day program due to various challenges.

Leadership and Staff

2017-2018

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Director of Residential Services
Dana Hart
Monarch Mobile Day Program Manager
Aida Velasco
Sam's Café Administrator

Event Highlights



10th Annual New Horizons Walk On the Horizons

EVENT SPONSOR: JULIE KAVNER

On Saturday, October 10, 2017 New Horizons' Board Members, clients, volunteers, staff, and corporate walking teams, including the accountancy firm of Kirsch Kohn & Bridge LLP; Southland Regional Association of Realtors; CliftonLarsonAllen; and Hamer Toyota, came together 500 strong to raise money for the agency's programs and services. Held on behalf of our clients, New Horizons' 10th annual walkathon took place at CBS Radford Studios in Studio City on a gorgeous day that included Universal Studios' Lucy, Galpin Motors Pace Car, the California State University, Northridge Matador Marching Band, a stilt walker, juggler, and animal balloon maker.

FY 2018 successful annual campaigns and events, along with generous grants, made it possible for New Horizons to provide client programs and services at an exceptional level.



15th Annual Golf Classic

**PRESENTED BY JULIE KAVNER,
IN PARTNERSHIP WITH GALPIN MOTORS**

On June 25, 2018 we were once again excited to play on Mountain Gate's championship golf course where guests of New Horizons' annual golf tournament were invited to enjoy a full day that included golf, raffles, auctions, a delicious lunch and awards dinner; all while raising funds for our programs and services. The many golfers who joined us — some old and new friends, along with our sponsors, volunteers, and staff — made the event a terrific success.



15th Annual New Horizons Gala

Held at the Globe Theatre at Universal Studios on March 24, 2018, our Gala Celebration was themed *Hopes, Dreams, and Aspirations*. It was attended by more than 300 guests who enjoyed an evening event that celebrated our clients by putting them front and center. Three heartfelt stories were presented on video that left not a dry eye in the house. Also of note was a special presentation honoring our long-time volunteers, **Gary Montgomery** and **Judy Vanpuyvede**, with the Dignity, Love and Compassion Award.

More Highlights

New Horizons is determined to work with the community to provide information and opportunities for those living with intellectual and developmental disabili-



Volunteers

Our 2018 volunteers went above and beyond in FY 2018. A total of 534 volunteers put in 5,700 hours in and around our North Hills campus.

New Horizons Success Access Team (SAT Outreach Program)

Having been awarded a two-year State of California "disparity" grant, New Horizons created SAT to inform the community and to help secure free access for clients, their families, and caregivers to the many services the North Los Angeles County Regional Center (NLACRC) provides for those with developmental disabilities living in the San Fernando and Antelope Valleys.

Exceptional Merit

We truly believe that any attention New Horizons receives goes toward helping those we support.

The Sibbies

On May 18, 2018 New Horizons joined the Greater San Fernando Valley Chamber of Commerce to celebrate their 106th Inaugural Ball. As part of the festivities recognizing the Chamber's accomplishments, New Horizons was honored to be named among the recipients of the SIBBIES (Success in Business Awards) for our nearly 65 years of service to our clients and the community.

CARF Award

At the end of a long, comprehensive review, in May 2018 the Commission on Accreditation of Rehabilitation Facilities (CARF) awarded New Horizons its 12th consecutive Three-Year Accreditation. CARF is an international accrediting body that focuses on four distinct areas of New Horizons operations: Governance, Achievement Center, Work Services, and Employment Services programs. Meeting their international standards for quality shows that we are committed to excellence when it comes to serving those we support.

The Valley 200 List

In July 2018, the *San Fernando Valley Business Journal* produced its third annual "200 Most Influential Leaders" in the San Fernando, Conejo, Santa Clarita and Antelope Valleys. The list was comprised of leaders from various sectors whose involvement, commitment and invaluable contributions help improve the Valley's economy and quality of life. Three individuals from New Horizons were honored for their service to the community: Board member David Adelman; Honorary Board Member Mitch Englander; and New Horizons Chief Development and Marketing Officer Ron Silverman.

Financials

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

FOR THE YEAR ENDED JUNE 30, 2018

ASSETS

Current Assets

Cash and Cash equivalents	\$ 2,003,358
Investments	100,000
Accounts receivable, net	2,234,875
Current portion of pledges receivable	120,605
Due from Reseda Ranch, net	100,000
Prepaid expenses and other current assets	112,694
Total current assets	4,671,532

Non-current Assets

Restricted deposits and funded reserves	246,519
Endowment investments	3,186,407
Property and equipment, net	4,925,361
Total other assets	8,358,287

Total assets **\$ 13,029,819**

LIABILITIES AND NET ASSETS

Current liabilities

Current portion of notes payable	\$ 67,757
Accounts payable and accrued expenses	1,213,224
Deferred revenue	21,262
Total current liabilities	1,302,243

Long-term liabilities

Line of credit	375,676
Notes payable, net of current portion	153,943
Total long-term liabilities	529,619

Total liabilities **1,831,862**

NET ASSETS

Unrestricted	
General	3,569,769
Investment in land and building	4,321,175
Total unrestricted	7,890,944
Temporarily restricted	556,362
Permanently restricted	2,750,651
Total net assets	11,197,957

Total liabilities and net assets **\$ 13,029,819**

CONSOLIDATED STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2018

Revenue, gains and support

Tuition and fees	\$13,069,132
Workshop projects	776,891
Contributions and grants	1,019,651
Rents	557,422
Food services	397,869
Proceeds from fundraising events, net of direct costs of \$82,553	266,554
Contributed goods and services	74,353
Miscellaneous	222,554
Total	16,384,426

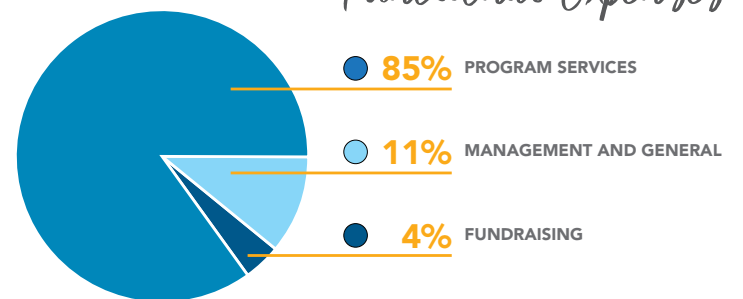
Functional expenses

Program services	13,900,179
Management and general	1,791,177
Fundraising	582,251

Total support services **2,373,428**

Total functional services **16,273,607**

Functional Expenses



Changes in net assets from operations 110,819

Other income (expenses)

Interest and dividends	79,692
Realized and unrealized gains on investments	130,318
Allowance for capital advances to Reseda Ranch	(59,388)
Total other income expenses	150,622

Changes in net assets 261,441

Net assets, beginning of year **10,936,516**

Net assets, end of year **\$ 11,197,957**

\$100,000+

The Ahmanson Foundation
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\$50,000 – \$99,999

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**Multi-Year Pledge

†Three donors gave anonymously at this level.

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new horizons

Serving Individuals with Special Needs

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North Hills, CA 91343
P) 818-894-9301
F) 818-894-7801
www.newhorizons-sfv.org

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Our Mission

New Horizons empowers individuals with special needs to fulfill their dreams. Through partnerships, community outreach, and advocacy, we create a brighter future in which our clients are accepted by, participate in, and add value to the community.

Our Vision

We envision a brighter world in which individuals with special needs and other developmental disabilities are valued for their strengths and their challenges, their courage and their joy; where each person is afforded compassion and dignity, rights and opportunities as equal members of the community; and where our partnerships, community education, and advocacy have eliminated the difference between the culture of caring we provide at New Horizons and the quality of acceptance and caring provided by the community.

New Horizons is a 501(c)3 under the IRS Tax Code #95-1862084