

NEW
HORIZONS
Bold Futures. Unlimited Possibilities.



2020

Annual Report



NEW HORIZONS

2020

Annual Report

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Front photo: Christopher Zeidel, New Horizons Member and Board Member



AN ATTITUDE OF GRATITUDE

Dear Family, Friends and Supporters:

Reflecting on our Fiscal Year 2020, it's clear that the whole world shifted on its axis. The global pandemic, uprisings against racism, fires in our neighborhoods and overall civil unrest has changed the very fabric of what normalcy looks like. But this year has also offered us a view of what is possible. Since the start of the contagion, we have witnessed tremendous kindness and support from you, the community and a bubbling stream of creativity from the New Horizons team members who have found innovative methods to provide quality services remotely. This coupled with a real strength of character from our wonderful staff, who persisted in showing up physically, mentally and emotionally, along with a quiet resilience from our Members as they navigated these uncharted waters.

Through it all, it's a reminder that there are reasons for believing that tomorrow will be better. It was this same belief that led a small group of parents and stakeholders to start New Horizons more than 66 years ago. From the seeds that they planted, New Horizons has always risen to the challenges with one goal in mind: to make the lives of the people we serve better and more fulfilling.

It's been a year of change and growth, and we hope that this year's Annual Report will highlight many of our accomplishments. We are truly grateful to you for all that you do to partner with us and our Members to make their journey a success.

Thank you! We couldn't do it without you!

Sincerely,



Ken Miles
Board Chair



John C. Brauer, M.A.
President/CEO

“On the other side of a storm is the strength that comes from having navigated through it.
Raise your sail and begin.”

—Gregory S. Williams



OUR MISSION

New Horizons empowers individuals with disabilities to reach their full potential.

OUR VISION

Together, we're building an inclusive world that celebrates strengths, respects abilities and embraces diversity.



ANNUAL REPORT HIGHLIGHTS

“No disability or dictionary out there is capable of clearly defining who we are as a person.”

—Robert M. Hensel



JULY 15, 2019

Go4Grocery's first pilot phase begins, focusing on adult participants made up of Members that exited/graduated from high school. Our first Members enrolled in a 10-week training session, where they engaged in specific skills related to the grocery and retail industry.

Note: In 2020, grocery workers would be counted among the growing number of essential workers in our country. As such, many of our Members who worked at stores would continue to safely work and not miss a paycheck during the pandemic.

AUGUST 2019

Aug. 1, 2019: New Horizons partners with **Funds2Orgs** to host a 4-month shoe drive, collecting slightly worn, used and new shoes to help others in need and provide funds toward New Horizons programs and services.

Note: At the end of our shoe drive, more than 1,975 pairs of shoes were collected, benefitting New Horizons Members and others in need.



Aug. 23, 2019: At a **Legislative Thank You Luncheon** held in Sam's Café, New Horizons joined with fellow service providers to thank California State Assemblymembers Chris Holden (41st District) and Adrin Nazarian (46th District), along with California State Senator Henry Stern (27th District) and Sal Rodriguez, opinion editor for the Los Angeles Daily News. These four men made the needs of our community a high priority through their representation, votes and their authoring of featured articles in the LA Daily News. New Horizons, along with other members of the Los Angeles Coalition of Service Providers received increases toward our programs and services due in large part to their efforts.

Note: The Legislative Thank You Luncheon became the last big public event held in Sam's Café which, due to the coming pandemic, closed its doors in March 2020.

NOV. 23, 2019

In partnership with Galpin Motors, New Horizons' 12th Annual Walk on The Horizon Fundraiser, aka our **Run, Walk and Roll 5K Event**, took place at Lake Balboa/Anthony B. Beilenson Park. Newly elected LA City Councilmember John Lee (12th District) joined us in welcoming everyone as we set out on foot, in walkers and wheelchairs for this annual fun community event.

Note: With generous support, New Horizons raised \$50,905 for the benefit of our programs and services. Little did we know that – because of COVID-19 – this would be our last public fundraising event for a while.



DECEMBER 2019



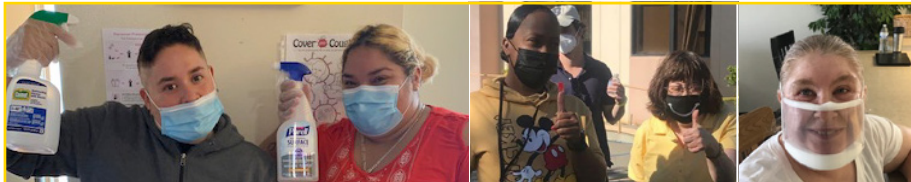
New Horizons' **Leading the Way campaign** was the focus of Fiscal Year 2020's year-end appeal. We asked our board members, volunteers, families, supporters, staff and community friends to lead the way with us through a contribution to help our Members seek bold futures and unlimited possibilities. Gifts to the Leading the Way campaign assured the continuation of our job training programs, job coaching, safety initiatives, community partnerships and centered programming – all of which leaves no Member behind.

Note: In 2020, we embodied our "leave no Member behind" mandate.

ANNUAL REPORT HIGHLIGHTS

NEW HORIZONS' COVID-19 RESPONSE

COVID-19 spreads throughout the country. The world changes and New Horizons pivots.



FEBRUARY THROUGH APRIL, 2020

- New Horizons adopts a **COVID-19 Safety Plan and Policy** that includes a thorough cleaning of our campus and group homes, diminishing our daily on-campus occupancy with Members no longer coming to campus, limiting outside guests to our campus, and establishing protocols while on campus that include hand washing, temperature checks and social distancing.
- New Horizons' Community Day Program transitions to **Virtual Day Program (VDP)** without missing a beat. Members, who safely adhere to the state's stay-at-home orders, are given the opportunity to continue their day program activities on Zoom with the same level of commitment from our direct support staff that the Members have come to know and trust.
- New Horizons' **Employment Services Members** continue in their essential jobs with the help of their job coaches, in spite of COVID-19 challenges. For example, Luis started working at Food 4 Less in North Hills as a front-end clerk in early 2019 ... months before the pandemic. He was scheduled to train for a new position, but circumstances surrounding COVID-19 postponed it. Still, because of his strong work ethic and support from his New Horizons' job coach, Luis became a "front-end cashier" on the front lines, continuing to earn a much-needed paycheck.
- New Horizons' **website is updated** to include a portal for virtual day classes along with an ongoing calendar of virtual activities that include exercise classes, art classes, gardening classes, book clubs and so much more.
- Members and staff go virtual, receiving tablets and training as New Horizons programs become more reliant on Zoom and other virtual platforms.
- New Horizons puts out the call for **PPE and masks**. The agency receives donations within the community and from across the country to benefit and keep safe our Members and the direct support staff that work with them.

MAY 2020

New Horizons becomes aware that California State Governor Gavin Newsom's budget proposal could cut more than \$500 million in services and supports to the people we serve (even after our August 2019 increase). In response, we once again joined with stakeholders, supporters and other service providers to advocate our opposition to such cuts through a letter writing and phone calling campaign. As a result of reaching out to Assemblymembers Chris Holden (41st District) and Adrin Nazarian (46th District), and California State Senators Henry Stern (27th District) and Robert Hertzberg (18th District), we began working toward stopping the cuts that would have a huge effect on those we support.

Note: New Horizons is proud to say that our legislators have always done the right thing in giving support in times of need. In Fiscal Year 2020 we continued to believe they would help us and the community we serve.

June 22, 2020: New Horizons received GREAT NEWS! Governor Newsom accepted state legislators' recommendations opposing budget cuts to services. California State's 2020-2021 budget **eliminated ALL CUTS** for next fiscal year!

Note: Teamwork makes the dream work! This truly was something to celebrate as months of dealing with the pandemic continued to tick by.

JUNE 2020

When New Horizons was unable to hold the annual gala and golf fundraising events, we were thrilled to have friends, families, donors, sponsors, volunteers and community leaders generously contribute to the Safer Horizons Fund drive. These donations helped New Horizons keep providing support for our Members, keeping all safe at home or at their essential jobs!

Note: By the end of Fiscal Year 2020, just as what was hoped for, New Horizons achieved its \$250,000 goal thanks to you, our generous supporters!



Legislative Thank You Luncheon, Aug. 23, 2019

NEW HORIZONS LIVING SERVICES

For New Horizons Members, home represents a place where there is acceptance, equality and an opportunity for greater independence. New Horizons' Residential and Community Living programs help its Members get the most out of their living experience, whether they are living in one of the organization's 13 group homes with live-in care, or in a place of their own within the community.

Residential

At New Horizons, a home is more than just a place. Our 13 residential group homes, with space for 78 residents, creates a sense of family for the Members. The program provides a safe environment where they can live and strive in a community with others. For Members and their families, that makes all the difference.

Community Living

In addition to being a part of a supported living program, Members in Community Living are given the opportunity to engage in community group activities that focus on advocacy, socialization and inclusion. Through this program, living on your own does not mean living alone. Passionate direct support staff ensure that the 41 Members they serve safely live in the place of their choosing.



NEW HORIZONS EMPLOYMENT SERVICES

New Horizons' **Employment Services** and its Supported Employment, Pathways and Job Club programs have been recognized as Los Angeles County's most effective means in placing Members in local businesses.

Through referrals from the Regional Center and the Los Angeles Department of Rehabilitation, more than 400 Members work in competitive paying jobs at over 200 different businesses in the community. As part of the program, at no cost to the employer, professional job coaches provide New Horizon Members with training and assistance so that they can be successful on the work site.

Employment Services program includes the following services: Supported Employment, Direct Placement, the Pathways Training Program, Job Development and Job Coaching all for the purpose of placing our Members in competitive jobs at local community businesses.





NEW HORIZONS COMMUNITY DAY SERVICES

New Horizons' Community Day Services is a program designed to help individuals with intellectual and developmental disabilities become as independent as possible through a very person-centered approach. The program began Fiscal Year 2020 operating out of physical classrooms. We ended the fiscal year by creating a virtual campus. Through options provided in Community Day Services, our Members participate in activities to facilitate inclusion and engagement as they learn personal and social skills.

Monarch Mobile Day Program (MMDP)

MMDP provides individuals with highly customized day program support in a private setting. At a ratio of 1:1, such locations may include, but are not limited to, a family home, skilled nursing facility, or a residential or convalescent home.

Technology Media Arts (TMA)

TMA offers exciting work and educational opportunities to Members who have shown an interest and talent for technology and media arts. With an emphasis on technology – where Members receive training in computer skills, web design, graphic arts and all forms of media arts – the program is another means by which New Horizons' Members learn skills that would allow them to enter successfully into the workforce.

Virtual Day Program (VDP)

VDP was created in response to 2020's COVID-19. It transitions New Horizons' Community Day Services into an accessible platform from which Members can safely participate in inclusive learning. With this continuation of service, New Horizons meets its goal of leaving no one behind. The program takes place online, supported by a calendar of activities that make use of computers and tablets five days a week.

NEW HORIZONS' NEWEST PROGRAMS

Go4Grocery

Funded by the Department of Rehabilitation, Go4Grocery is the result of a successful partnership between New Horizons and Albertsons/Vons grocery stores. Over a 10-week training session, Members learn skills related to the grocery and retail industry through a curriculum that includes lessons designed to help them develop confidence and the ability to successfully engage in appropriate workplace relationships with co-workers and supervisors. The program receives funding from the Department of Rehabilitation (DOR) and is open to all Regional Center and DOR consumers.

Youth Navigation Center

Funded through a private grant, and working with schools and other referral resources – including the Department of Rehabilitation and the North Los Angeles County Regional Center – New Horizons' Youth Navigation Center is a comprehensive program for transitioning high school students with disabilities. This new program works specifically with individuals who are between the ages of 16-24, building a network outside of school for those targeted students. Services include a college-to-career path, development and refinement of soft skills, employment training, and job placement and retention services.



NEW HORIZONS VOLUNTEER PROGRAM

The mission of New Horizons has been richly advanced by volunteers through our **Volunteer Program**. In Fiscal Year 2020, we received great value at New Horizons from their involvement and support of our Members, programs and agency. We celebrate those who gave their talents and time. We love our volunteers!



6,513 TOTAL HOURS
VOLUNTEERED



695
TOTAL VOLUNTEERS



OFFICERS

Ken Miles
Chairperson

Glenn Baker
Vice Chairperson

Stuart L. Jaffe
Treasurer

Gregory Buesing
Secretary

Ron Burkhardt
Member at Large

John Bunzel
Immediate Past Chair

HONORARY DIRECTORS

Paula Boland

Peggy Carr

Julie Kavner

John Lithgow

Jonathan Murray

Julie Newmar

Charlotte Rae

William Schallert

Michael Tilson Thomas

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Nathan B. Alden

Brian James Anderson

Lisa J. Westfield Avent

F. Shawn Azizollahi

Colin Donahue

John D. Eissele

E. Mark Fishman

Jerry F. Hilecher

Kristen Mays

Patrick Murray

Jeffrey Noblitt

Kurt Peter

Angela Reese

Jerald M. Savin

Gail C. Watts

Sue Weitkamp

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Spero Bowman

Stan Bryant

Roc Caldarone

Larry Diamond

Paul Elkins

Joyce Feucht-Haviar

Judy Fischer

Muriel Goldojarb

Janet Latto

David Lillington

Sister Colleen Settles

Gene Siciliano

Joel Simon

Susan Stearns

Stuart Steinberg

MANAGEMENT

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Diane Thorsell
Executive Vice President,
MBA, SHRM-SCP

David Yaeger
Chief Financial Officer

Holly Rasey
Senior Director of
Development and
Communications

Anna Eskandarian
Senior Director of
Employment Services

Nancy Soohoo
Director of Special
Projects and Program
Development

Tetyana Wynter
Director of Residential
Services

Dana Hart
Director of Community
Day Services

Adrian Clark
Director of Community
Living Services

Michelle Dela Rea
Virtual Day Program
Manager

Jesse Funes
Director of Business
Operations

Jennifer Leyretana
Director of Human
Resources

Carlos Avizu
Facilities Administrator

\$100,000+

The Ahmanson Foundation
Julie Kavner
The Rose Hills Foundation
Windsong Trust

\$50,000 - \$99,999

Anonymous

\$25,000 - \$49,999

The Fanny and Svante Knistrom Foundation
The Murray Reese Foundation
The Carroll and Nancy O'Connor Foundation

\$10,000 - \$24,999

The Anheuser-Busch Foundation
Kirk Campbell
County of Los Angeles
Supervisor Sheila Kuehl
Community Foundation of the Valleys
CSUN Foundation
Barbara Farkas
Judy & Rick Fisher
The Lawrence P. Frank Foundation
Donald & Lois Hoffman
Shirley & Burt Harris Family Foundation -
Janie Hansen & Wallace Manning
Marcia Israel Foundation, Inc.
Mark's Legacy Foundation
National Charity League, Inc.
San Fernando Valley Chapter
The Shapiro Foundation
Susan Stearns
St. Jude's Trust for the Forgotten Blind, in
memory of John L. Goff, Jr., M.D.

\$5,000 - \$9,999

The Albertsons Companies Foundation
The John & Hilda Arnold Foundation
Glenn & Diane Baker
Florie & John Bunzel
County of Los Angeles
Supervisor Kathryn Barger
Environmental Contracting Corporation
Kristen Mays
E. Mark Fishman
Beth & Alan Goodstein
Investors Management Trust Real
Estate Group, Inc.
Kirsch, Kohn & Bridge LLP
Macy's
Paul Mandabach
Marino Family Foundation
Mata Construction
MUFU Union Bank, N.A.
Carolyn Strauss
Mighty Mint, Inc.
Wells Fargo Foundation

\$2,500 - \$4,999

Susan & Nathan Adlen
Sharon & Stanley Bryant
Roc Caldarone
CliftonLarsonAllen LLP
Barbara & Larry Diamond
Discover A Star Foundation
Lynn & John Eissele
Rose & Paul Elkins
Haworth
Macy's / Bloomingdale's
Lynn & Ken Miles

The Walter W. Mosher Jr., Foundation
Mustang Marketing
North Hills West Neighborhood Council
Northwestern Mutual Foundation
Joel Simon
Wolcott Architecture Interiors

\$1,000 - \$2,499

Dr. Nader Abdelsayed
American Business Bank
Artvark Pet Products, Inc.
The Barnes Family Foundation
Alan Bladyka
Sherry & John Brauer
Jean & Greg Buesing
Ron Burkhardt
The Franklin Cole Foundation
Sally & David Cook
Cathryn & Donald Cooper
Mr. & Mrs. Michael Daniels and Mrs.
Halcyon Daniels
Mary Dixon
The Frank Family
Frieda & Michael Gockel
Linda Gorman
Terri Ann & Steve Greenberg
Dr. Lawrence Gross
Carol Jensen
Judith & John Kiffmeyer
Wendy & Barry Krowne
Robert Miles
Patrick Murray
Roy Neilson Plumbing
Angela Reese

Regal Foundation
Sharon Sackin & Marc Weisel
Thomas Schulte
Jeffrey Segal
Stuart Silverman & Paula Silver
Southland Regional Association of
Realtors Foundation
Diane & Paul Thorsell
Jane & Lester Trachman
Sue Weitkamp
Wells Fargo Bank, N.A.
World Unity Organization

\$500 - \$999.99

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Mr. F. Shawn Azizollahi
Cathy Blin
Ellis Chernoff
Dvora Colker
Knights of Columbus - St. Cabrini
Council Burbank #3472
Dr. Marjorie Denker
Harriet Elliott
Russell Fass
Funds2Orgs, LLC
Hamer Toyota
Joyce & Paul Krasnow Charitable
Foundation
Kessler, Schneider & Scheltinga
Margot and Ralph Kidushim
Kneset B'Nai B'rith - Unit 5383
Food 4 Less
Ralphs
Sandy Marton
McCalla Company

Randy and Jonelle Miller
 Iman Mossanen
 Jeffrey & Natalie Noblitt
 North Valley Construction Company
 Paul Davis & Alberta Bellisario Insurance Services
 Brian & Julie Shapiro
 Beth Shevin & Rory Stevens
 Gene Siciliano & Karen J. Dellosso
 Mr. & Mrs. James Smathers
 Theta Chi Epsilon
 Lambda Chapter
 Rodney Uyeda
 Van Nuys Airport Industrial Center
 Paul Zimmerman

\$250 - \$499

Brian James & Leslie Anderson
 Apple, Inc.
 Bacon Management
 Janice Chernoff
 Dolly Chou
 Mr. & Mrs. Martin Early
 Gloria Elgort
 Laura J. Engel
 Mr. & Mrs. Gary L. Feldman
 Mindy Gassman
 Eric Grimstad

David Hoffberg, SIOR
 Roni Iwata
 William Johns
 Tracye Kennedy
 Heidi Lennartz
 Manufacturers Bank
 Gary Montgomery & Judy Vanpuyvelde
 Robin Moralez
 Tom Munson
 Arthur & Lynn Newman
 Holly & Deven Rasey
 Phyllis Rini
 Mrs. & Mr. Brenda Rinsky
 Lena Rivkin
 RM Architects
 Daryl Rubin
 Ruthann & Russell Rutalj
 Mr. & Mrs. Paul Rutherford
 Mr. & Mrs. Nelson Sanesi
 Caron Scott
 Heidi & Ron Siegel
 Brent Sincock
 Dr. & Mrs. Martin Smietanka
 Randall Uyeda
 Wendy Weiss
 Lisa J. Westfield Avent
 David & Harla Yaeger



Residential Services staff member Sophia Sao receives her first COVID-19 vaccine, January 2020.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASSETS		LIABILITIES AND NET ASSETS		NET ASSETS	
CURRENT ASSETS		CURRENT LIABILITIES		WITHOUT DONOR RESTRICTIONS	
Cash and cash equivalents	\$5,995,956	Current portion of notes payable	\$90,538	General	\$3,138,735
Accounts receivable, net	\$1,308,025	Accounts payable and accrued expenses	\$1,490,862	Investments in land and buildings	\$4,362,053
Current portion of pledges receivable	\$135,757	Total Current Liabilities	\$1,581,400	Total Without Donor Restrictions	\$7,500,788
Prepaid expenses and other current assets	\$187,016	LONG-TERM LIABILITIES		WITH DONOR RESTRICTIONS	\$4,035,807
Total Current Assets	\$7,626,754	Line of credit	\$345,676	Total Net Assets	\$11,536,595
OTHER ASSETS		HUD mortgages payable	\$23,009	TOTAL LIABILITIES AND NET ASSETS \$16,107,233	
Restricted deposits and funded reserves	\$232,888	Paycheck Protection Program loan	\$2,620,553		
Endowment investments	\$3,477,796	Total Long-Term Liabilities	\$2,989,238		
Long-term portion of pledges receivable	\$50,000	TOTAL LIABILITIES \$4,570,638			
Property and equipment, net	\$4,719,795				
Total Other Assets	\$8,480,479				
TOTAL ASSETS \$16,107,233					

CONSOLIDATED STATEMENT OF ACTIVITIES

REVENUES, GAINS AND OTHER SUPPORT				FUNCTIONAL EXPENSES		OTHER INCOME (EXPENSES)	
	Without Donor Restrictions	With Donor Restrictions	Total				
Tuition and fees	\$13,516,479		\$13,516,479		<p>Program services \$13,611,802</p> <p>Management and general \$1,512,408</p> <p>Fundraising \$493,696</p>	Investment income, net	\$99,944
Contributions and grants	\$1,046,116	\$490,000	\$1,536,116			Total Other Income	\$99,944
Rents	\$501,965		\$501,965				
Food services	\$118,828		\$118,828				
Proceeds from fundraising events	\$80,011		\$80,011				
Contributed goods and services	\$14,881		\$14,881				
Miscellaneous	\$94,894		\$94,894				
Total Revenues, Gains and Other Support	\$15,505,163	\$490,000	\$15,863,174	Total Support Services	\$2,006,104	NET ASSETS, BEGINNING OF YEAR \$11,191,383	
				Total Functional Expenses	\$15,617,906	NET ASSETS, END OF YEAR \$11,536,595	
						Change in net assets	\$345,212

NEW HORIZONS

Bold Futures. Unlimited Possibilities.

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 newhorizons-sfv.org

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